

Jakarta, 7 Oktober 2021

Kepada YTH:  
Instalasi Farmasi RS MATA UNDAAN  
Di tempat

Perihal: Surat Tugas Pelaksanaan Pharmacies Audit

Selamat pagi/siang/sore bapak/ibu,

Semoga dalam masa pandemic ini kita semua selalu dalam lindungan Tuhan Yang Maha Esa dan selalu dalam kondisi sehat wal'afiat.

Terima kasih banyak untuk waktu yang telah diberikan bapak/ibu kepada team pelaksana kami yang merupakan ujung tombak dalam industri kami.  
Dalam surat ini, kami ingin menyampaikan dan konfirmasi bahwa personel kami dengan data dibawah ini:

Nama : Yulifah, SE  
Nomor KTP : 3578144510670002  
Alamat : Manukan Krido VI Blok 5E/15 Rt 006 Rw 005 Manukan Kulon,  
Tandes  
No Telp : 0856-0653-7370

adalah team pelaksana yang kami tugaskan untuk melakukan pendekatan ke pihak apotik/rumah sakit terkait studi mengenai **Performa Pasar Obat di Apotik Rumah Sakit..**

Besar harapan kami untuk pihak apotik/rumah sakit dapat partisipasi dalam kegiatan ini dan jika ada pertanyaan, team pelaksana kami akan dengan senang hati menjelaskan secara detail terkait dengan studi ini.

Demikian surat ini kami buat untuk digunakan sebagaimana mestinya.

Jakarta, 7 Oktober 2021  
Hormat saya,



Rithmi  
Direktur



# **IQVIA Indonesia**

*Who we are and What we do*

**Data Collector's Name**

Work Title

# IQVIA is a global Research and Consultant focusing 100% Pharmacy Industry, located in more than 100 countries.

Established since  
**1954**

Operate in more than 100 countries globally and experienced in Asia Pacific market.

**Specialized in Pharmacy / Health**

**Product and Service  
Global portfolio**

## IQVIA ASIA PACIFIC

Singapore	Japan
<b>Indonesia</b>	Korea
Philippines	China
Thailand	Taiwan
Malaysia	Hong Kong
Vietnam	India
Myanmar	Bangladesh
Australia	Pakistan
New Zealand	Sri Lanka

More about IQVIA Indonesia at <https://www.iqvia.com/locations/indonesia/about-iqvia-indonesia>

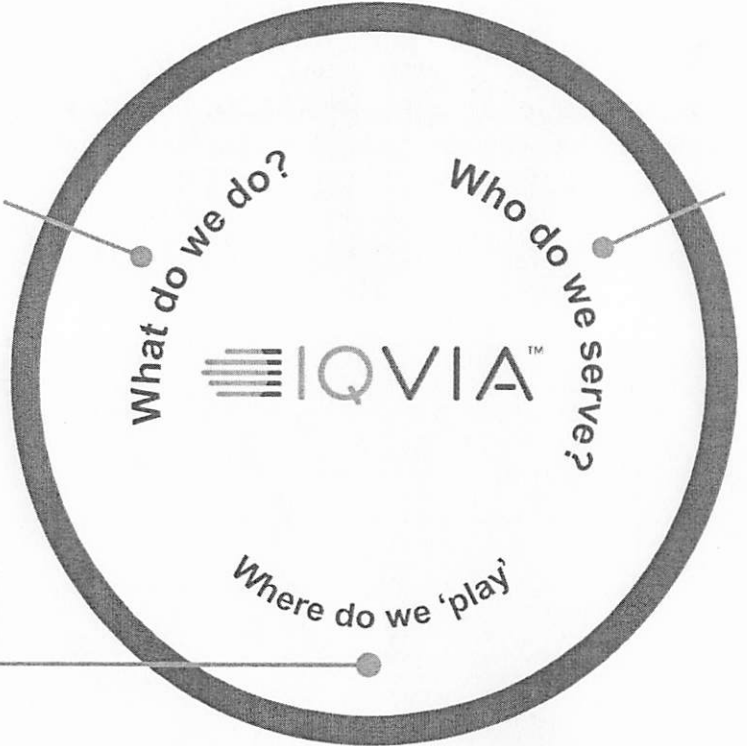








# IQVIA: A Snapshot



Data & Technology enabled solutions from product clinical development to life-cycle management

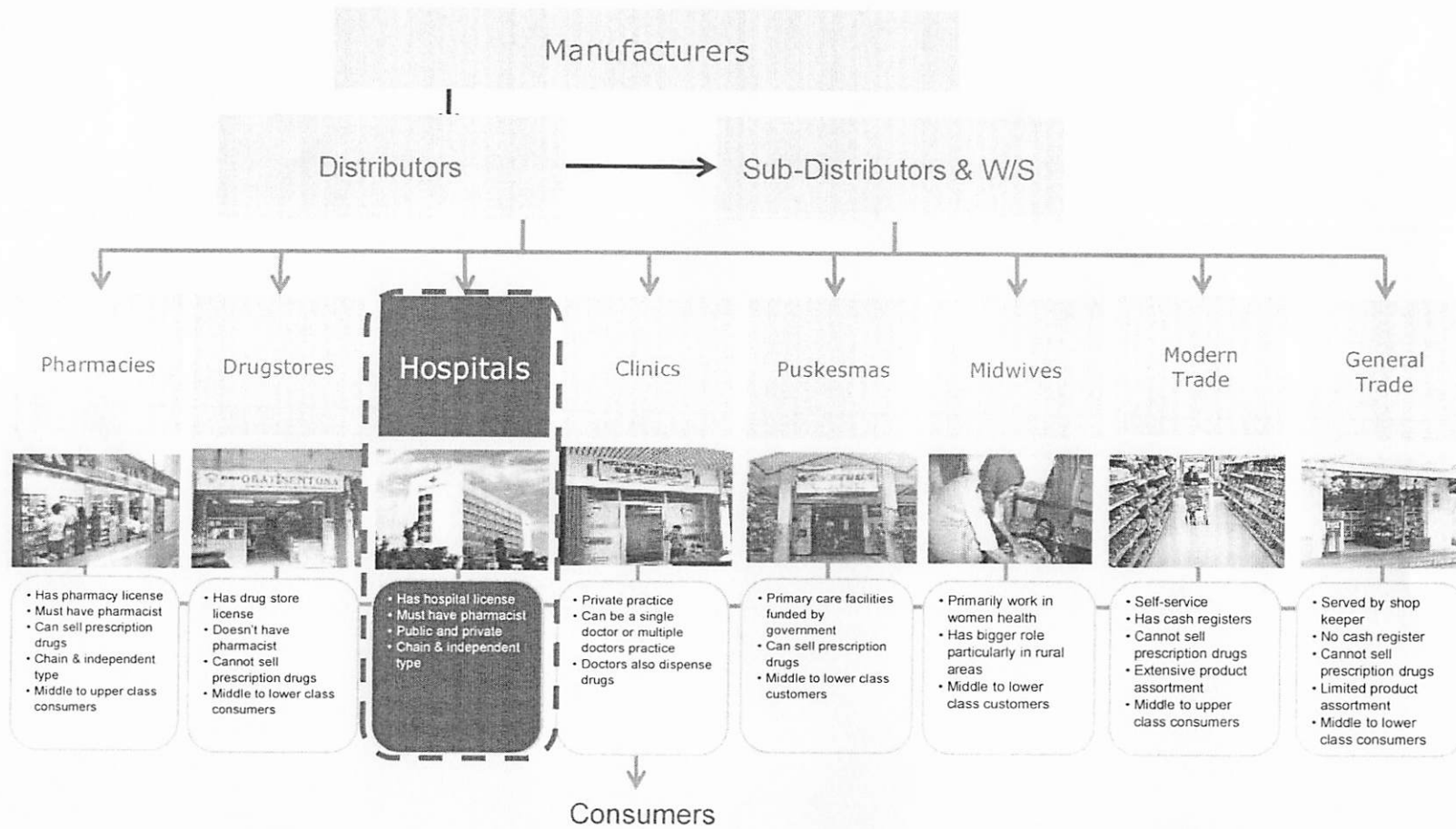
-  **CH**  
Consumer Health
-  **Rx**  
Prescription healthcare
-  **MDD**  
Medical Device & Diagnostics



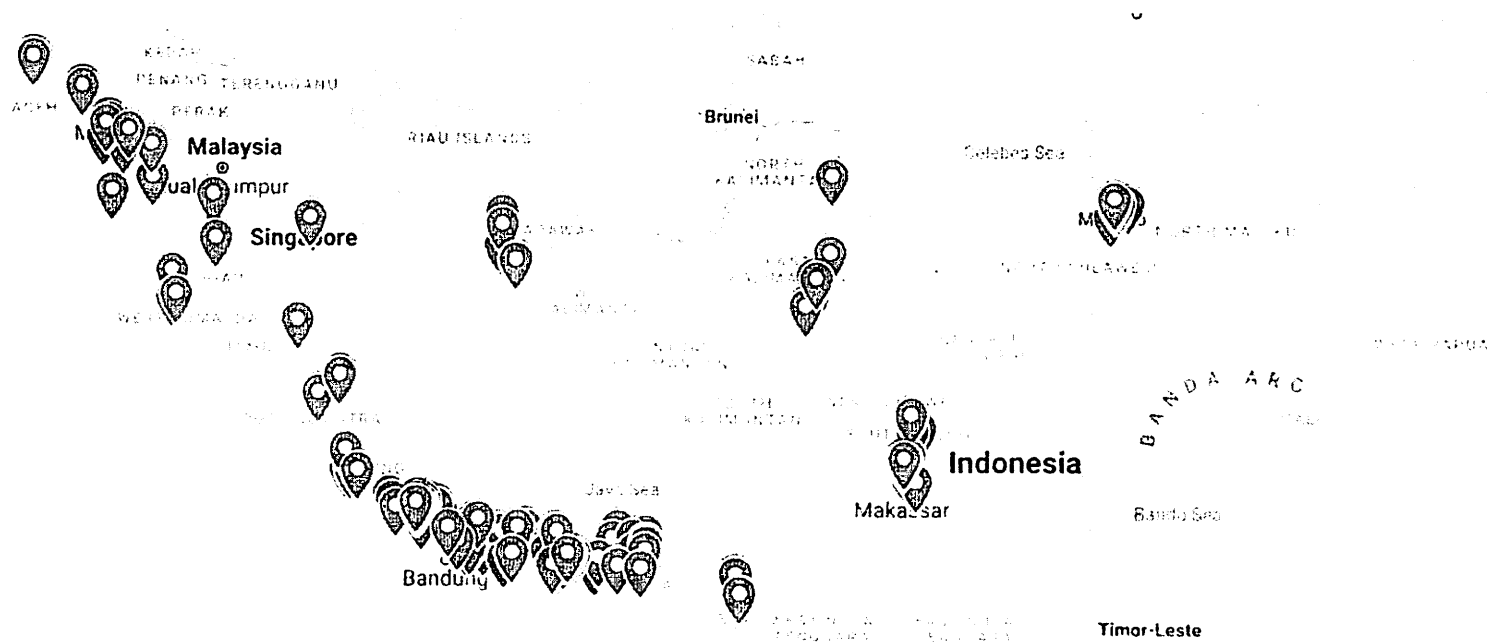
-  Multinational Companies
-  Local Companies
-  PE & VC Firms / Financial Institutions
-  NGOs\*
-  Governments / Payer Providers\*
-  Academia/Clinicians/Hospitals\*
-  Asian Emerging Biopharma\*

\*These customer segments may also be from Academic Research Groups

# Pharmaceutical Products Distribution Channel



# Our Geographic Coverage: Hospitals



Your data helps!

Your Hospital may help to increase data representativeness within the area, district, and province. Hence, to bring better insight from data perspective to improve products distributed effectively and adding market insight for new or developing pharmaceutical products.

# Non-Disclosure

The data shall consist:

- Drugs/Medicine Description (*Name, strength, pack size, pack type*)
- Name of the Manufacturer
- Total number/unit of Drugs/Medicine used (*monthly*)
- Name of the unit (*example: pack, bottle, vial, etc*)
- Selling Price

Your **data** will be non-disclosure and only be use to increase Projection quality on Supply and/or Market Demand report (*product procurement and/or consumption*).

Upon having the hospital as IQVIA data supplier, we offer:

- To comply government policy on the data cost, **or**
- The agreed numbers of MIMS books per edition annually, **or**
- The agreed cost of employee training annually.



**Please do not hesitate to connect.**

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*\*Due to Covid19, we are at the office occasionally.*

Mobile : +62 815 8888 8888





## Sample from Data Supplier (1)

NO	KODE BARANG	NAMA BARANG	JENIS BARANG	SATUAN	FACTORY	HARGA JUAL APOTIK	PEMAKAIAN
<b>I. OBAT GENERIK</b>							
1	99170	Acarbose 100 mg	Obat Generik	Tablet	Dexa Medica	1,038.75	135
2	99169	Acarbose 50 mg	Obat Generik	Tablet	Dexa Medica	750.00	123
3	99845	Acetylcysteine 200 mg/ml Infus 25 ml	Obat Generik	Vial		223,278.00	5
4	98792	Acetylcysteine 200 mg	Obat Generik	Capsul	NOVEL	477.50	13,867
5	95018	Acyclovir 200 mg	Obat Generik	Tablet	KIMIA FARMA	818.13	35
6	95019	Acyclovir 400 mg	Obat Generik	Tablet	KIMIA FARMA	1,168.75	374
7	95020	Acyclovir 5% cream 5 gr	Obat Generik	Tube	KIMIA FARMA	5,021.36	14
8	95042	Allopurinol 100 mg	Obat Generik	Tablet	INDOFARMA	123.75	878
9	98327	Allopurinol 300 mg	Obat Generik	Tablet	Hexpharm Jaya	262.50	237
10	97534	Alprazolam 0,5 mg	Obat Generik	Tablet	Otto Pharmaceutical	731.25	423
<b>II. OBAT NON GENERIK</b>							
1	95035	Alco Oral Drop 15 ml	Obat Non Generik	Botol	INTERBAT	89,100.00	5
2	95036	Alco Plus Syrup 100 ml	Obat Non Generik	Botol	INTERBAT	64,350.00	4
3	97789	Am-nofluid Infus 500 ml	Obat Non Generik	Soft Bag	Otsuka Indonesia	84,486.88	454
4	97056	Am-nofusin Paediatric 250 ml	Obat Non Generik	Botol	KALBE	67,600.00	46
5	95065	Amiparen Infus 500 ml	Obat Non Generik	Soft Bag	Otsuka Indonesia	112,157.38	21
6	95069	Amoxsan 500 mg (Amoxycillin)	Obat Non Generik	Capsul	Sanbe Farma	3,836.25	424
7	95070	Amoxsan Dry Syrup 125 mg/5 ml (Amoxycillin)	Obat Non Generik	Botol	Sanbe Farma	27,101.25	15
8	95071	Amoxsan Forte Syrup 250 mg/5 ml (Amoxycillin)	Obat Non Generik	Botol	Sanbe Farma	38,486.25	5
9	95072	Amoxsan Paed Drops 100 mg/ml (Amoxycillin)	Obat Non Generik	Botol	Sanbe Farma	27,039.38	2
10	95079	Analsik	Obat Non Generik	Tablet	Sanbe Farma	1,993.75	501

## Sample from Data Supplier (2)

Nama Barang	Tanggal	Satuan Terima	Qty Terima	Qty Konversi	Harganya	Nilai	Supplier
MASKER EAR LOOP (aximed)	25-07-2018	Pieces	2.00	2.00	770.00	1.540.00	BUMI INDAH SARANAMEDIS. PT
CUTIMED SILTEC 10 X 10 CM	17-07-2018	Pieces	20.00	20.00	82.589.00	1.651.780.00	Anugrah Argon Medika. PT
MULTIFIRE DST GIA 60-6038 L	17-07-2018	Pieces	2.00	2.00	891.000.00	1.782.000.00	Anugrah Argon Medika. PT
TROCART VERSAPORT 5-11 MM	17-07-2018	Pieces	3.00	3.00	1.155.000.00	3.465.000.00	Anugrah Argon Medika. PT
GONAL-F 1050 IU	09-07-2018	Box isi 15	4.00	60.00	7.132.125.00	28.528.500.00	Anugrah Argon Medika. PT
SIRPLUS TABLET STRAWBERY	23-07-2018	Box Isi 200	211.00	42.200.00	26.950.00	5.686.450.00	Penta Valent. PT
GONAL-F 1050 IU	26-07-2018	Box isi 15	6.00	90.00	7.132.125.00	42.792.750.00	Anugrah Argon Medika. PT
MICRO-TOUCH DERMACLEAN PF SIZE S	18-07-2018	Box Isi 100	1.000.00	100.000.00	137.599.00	137.599.000.00	Karindo Alkestron. PT
MICRO-TOUCH DERMACLEAN PF SIZE M	18-07-2018	Box Isi 100	300.00	30.000.00	137.599.00	41.279.700.00	Karindo Alkestron. PT
MORPHINE 10 MG T-AB	02-07-2018	Tablet	990.00	990.00	1.456.00	1.441.440.00	KIMIA FARMA. Trading & Distribution. PT
NOVO RAPID FLEXPEN 100 UI/ML	03-07-2018	Vial	200.00	200.00	87.000.00	17.400.000.00	Anugrah Argon Medika. PT
CERTOFIX DUO V 72)	16-07-2018	Pieces	3.00	3.00	588.060.00	1.764.180.00	CIPTA SUKSES MEDIKA. PT
TERUFUSION BLOOD SET FOR PUMP	17-07-2018	Pieces	400.00	400.00	42.702.00	17.080.800.00	Mensa Bina Sukses. PT
INLACTA DHA	19-07-2018	Capsule	300.00	300.00	5.400.00	1.620.000.00	MENSA BINA SUKSES. PT
METVEL 0 125 MG T-AB	12-07-2018	Tablet	600.00	600.00	1.906.00	1.143.600.00	Antarmitra Sembada. PT
SALBUVEN EXP.100 ML SYR	12-07-2018	Botol	2.00	2.00	30.800.00	61.600.00	Antarmitra Sembada. PT
CEFTIZOXIME 1 GR II-J	27-07-2018	Vial	50.00	50.00	93.500.00	4.675.000.00	Antarmitra Sembada. PT
DEPAKOTE 250 MG TAB	18-07-2018	Tablet	1.100.00	1.100.00	1.200.00	1.320.000.00	ANUGERAH PHARMINDO LESTARI. PT
MICRO-TOUCH DERMACLEAN PF SIZE S	31-07-2018	Box Isi 100	1.000.00	100.000.00	137.599.00	137.599.000.00	Karindo Alkestron. PT
MICRO-TOUCH DERMACLEAN PF SIZE M	31-07-2018	Box Isi 100	300.00	30.000.00	137.599.00	41.279.700.00	Karindo Alkestron. PT
OMNIFIX LUER LOCK 30 ML	04-07-2018	Pieces	1.691.00	1.691.00	9.000.00	15.219.000.00	DOS NI ROHA. PT
OMNIFIX LUER LOCK 50 ML	04-07-2018	Pieces	6.000.00	6.000.00	15.000.00	90.000.000.00	DOS NI ROHA. PT
MYCOSTOP 500 MG TAB	13-07-2018	Tablet	150.00	150.00	5.478.00	821.700.00	Antarmitra Sembada. PT
PEPTIFAT SUSP. 200 ML SYR	30-07-2018	Botol	250.00	250.00	55.440.00	13.860.000.00	Antarmitra Sembada. PT
REGIVELL 0.5% 5MG ML INJ	30-07-2018	Ampul	50.00	50.00	46.200.00	2.310.000.00	Antarmitra Sembada. PT
NOTISIL 2 MG TAB	30-07-2018	Tablet	500.00	500.00	949.00	474.500.00	Antarmitra Sembada. PT
PYREX INFUS	30-07-2018	Botol	50.00	50.00	35.750.00	1.787.500.00	Antarmitra Sembada. PT
METHOTREXATE 50 MG INJ	05-07-2018	Vial	693.00	693.00	38.500.00	26.680.500.00	BINA SAN PRIMA. PT
DOXORUBICIN 10MG/5ML INJ sanbe	05-07-2018	Vial	200.00	200.00	44.500.00	8.900.000.00	BINA SAN PRIMA. PT
OMNIFIX LUER LOCK 30 ML	16-07-2018	Pieces	809.00	809.00	9.000.00	7.281.000.00	DOS NI ROHA. PT
NARFOZ 60 ML SYR	13-07-2018	Botol	18.00	18.00	57.200.00	1.029.600.00	Antarmitra Sembada. PT
MELANOX FORTE 4% 15 GR CREAM	13-07-2018	Tube	14.00	14.00	24.041.00	336.574.00	Antarmitra Sembada. PT
MEDIKLIN 1.2% 15 GF CREAM	13-07-2018	Tube	50.00	50.00	17.732.00	886.600.00	Antarmitra Sembada. PT
REFAQUIN 15 G CREAM	13-07-2018	Tube	20.00	20.00	48.507.00	970.140.00	Antarmitra Sembada. PT