



QUOTATION LETTER

Quotation Ref : 251/MKT-IV/2024 Rev 1
Date Issued : May 15th, 2024
Kind Attention : Mr. Wawan Suprawismana
Company Name : **RS Mata Undaan**
 (Pers. Perhimpunan Perawatan Penderita Penyakit Mata)
Address : Jl. Undaan Kulon No.19, Peneleh, Kec. Genteng,
 Kota Surabaya, Jawa Timur 60274
Telp / Fax : (031) 531 9619

Prepared By : Syafiyah Dzikra M.
Sales Engineer : Setyo Prayogi
Status : New Quotation
Quotation Validity : 30 (thirty) days
No of Pages : 1 (One) Pages

Dear Sir/Madame:

In referring to your inquiry, we are pleased to submit you our best offering upon our services as follow :

| No | B3 Code | Waste Name | Service Description | Cost Service | Packaging |
|--|---------|-----------------------------------|----------------------|---|--------------------------------------|
| 1. | A337-2 | Obat Klinik Kadaluarsa (Non Kemo) | Treatment & Disposal | Rp. 250.000,- / Load | Closed Box |
| 2. | B110d | Majun Bekas | | Rp. 250.000,- / Load | Closed Box With Plastic Liner Inside |
| 3. | B107d | Limbah Elektronik | | Rp. 250.000,- / Load | Closed Box |
| 4. | B337-2 | Sludge IPAL | | Rp. 300.000,- / Pail | Pail @35 Kg |
| 5. | A102d | Baterai Bekas (Non Lithium) | | Rp. 250.000,- / Load | Closed Box |
| 6. | A102d | Aki Bekas | | Rp. 250.000,- / Pcs | Closed Box |
| 7. | B107d | Lampu Bekas | | Rp. 250.000,- / Kg (Min. Charge 10 Kg) | Closed Box With Plastic Liner Inside |
| 8. | B104d | Kemasan Bekas (Non Aerosol) | | Rp. 300.000,- / Load | Closed Box With Plastic Liner Inside |
| 9. | B105d | Oli Bekas *) | | Rp. 250.000,- / Jerigen@25-30L | Jerigen @25-30 L |
| 10. | B321-4 | Kemasan Bekas Tinta | | Rp. 250.000,- / Load | Closed Box |
| 11. | A108d | Limbah Terkontaminasi B3 | | Rp. 250.000,- / Load | Closed Box With Plastic Liner Inside |
| 12. | B353-1 | Toner Bekas | | Rp. 250.000,- / Load | Closed Box |
| 13. | B109d | Filter Udara | | Rp. 250.000,- / Load | Closed Box |
| Transportation (From RS Mata Undaan Surabaya site at Jl. Undaan Kulon No.19, Peneleh, Kec. Genteng, Kota Surabaya to Disposal Facilities) | | | | Rp 2.000.000,- / Trip (1 Trip Max. 1 Ton or 2 M ³ using L300) | |

Quotation Note:

- 1 Load Max. 10 Kg ; if the actual of the waste exceeds 10 Kg, customer will be charged as per prorata.
- The stated cost above is excluded to VAT.
- Waste must be collected with proper packaging as described in the quotation and safe.
- DESI having authority to change/ convert if the packaging is not same as described with using unit price without confirmation to the customer
- Service required shall be informed at least 1 (one) week prior the commencement date
- Please kindly contact Customer Service Department with Mrs. Khusnul Khotimah at cs2@desi.co.id for the collection schedule.
- Loading waste onto trucks is customer's responsibility.
- The waste must be wrapped and banded also with symbol and label
- Agreed price valid for 1 (one) year period
- Payment terms is **CASH BEFORE COLLECTION.**
- Cancellation from the agreed schedule (by both sides) shall be informed to Customer Service 24 hours prior the collection day. If cancellation is made while the truck is on the way, customer will be charged Rp 2.500.000,-/ Truck
- Billing amount will be based on the actual incoming quantity received at DESI facility and agreed unit cost.
- Customer will be responsible to provide correct information of the waste prior to collection date.
- PO/SPK/Working Instruction/Service Order or Request Order Required.
- *) if we found the waste containing PCBs, we will return it to customer at their own cost.
- If we found any specific waste stream such as explosive materials, radioactive waste, mercury (Hg) and unknown waste we would check them. Either we will send them back to customer or further treatment process after covered under the new contract (price, terms and condition).
- Customer must have Festronik that can be accessed through <https://festronik.menlhk.go.id/>

If you need further information regarding this quotation letter please feel free to contact our Sales Engineer Mr. Setyo Prayogi (0811 3089 181) or at our office (0322) 6601 100.

Respectfully yours,

APPROVED & SIGNED BY:
PT DOWA ECO SYSTEM INDONESIA

AGREED & SIGNED BY:
RS MATA UNDAAN

Takanobu Tachikawa

[Signature] RS MATA UNDAAN

TAKANOBU TACHIKAWA
 POSITION : PRESIDENT DIRECTOR
 CC : Accounting Department PT. DESI

POSITION:



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