

Surabaya, 2 Februari 2024

Nomor : 054/THC-Sby/CC/SK/II/2024

Hal : Permohonan Demo dan Presentasi Produk Draeger

Kepada Yth.
Direktur RS Mata Undaan
Jl. Undaan Kulon No.19, Peneleh, Kec. Genteng
Surabaya

Dengan hormat,

Tawada Healthcare merupakan distributor resmi **DRAEGER** secara eksklusif ditunjuk untuk melakukan pemasaran di Indonesia.

Bersama ini kami bermaksud mengajukan Demo dan Presentasi Produk Draeger sebagai berikut

1. Vista 120 S Patient Monitor Advance

Dimana waktu dan tempatnya kami sesuaikan dengan Pihak Rumah Sakit.

Besar harapan kami mendapatkan jawaban serta kesempatan untuk menyampaikan profil perusahaan dan produk kami.

Demikian permohonan ini kami sampaikan, atas perhatian dan kerjasamanya, diucapkan terima kasih.

Hormat kami,
PT. Tawada Healthcare



Note CP:
Aldino D - 081232378946
Ribut WPN - 085159984372

Surabaya, 31 Januari 2024
 Nomor : 027/THC-Sby/CC/SIH/I/2024
 Hal : Informasi Harga Produk

Kepada Yth.
 Direktur RS Mata Undaan
 Jl. Undaan Kulon No.19, Surabaya, Jawa Timur 60274

Dengan hormat,

Kami PT. Tawada Healthcare selaku Distributor resmi **DRAEGER – GERMANY** di Indonesia, bersama ini menginformasikan harga produk sebagai berikut:

Nama	Tipe	Harga (Rp)
Bedside Monitor	Vista 120S Advance - Draeger  Color touch screen size 12" Provides a clear view of patient data Parameter : ECG, SpO2, RR, NBP, Temp, IBP, EtCO2, C.O FEATURES : Bedside monitor for ER, HCU, ICU, OR, RR Versatile: provides a core set of essential parameters, plus optional advanced measurements Easy to use: provides quick access menu, hard keys, and a rotary knob Built-in recorder: saves time by providing documentation when needed Networking: functions as a standalone or networked monitor	145.000.000,-
	Vista 120S Advance with Paper + (E Charting) – Draeger  Color touch screen size 12" Provides a clear view of patient data Parameter : ECG, SpO2, RR, NBP, Temp, IBP, EtCO2, C.O FEATURES : Bedside monitor for ER, HCU, ICU, OR, RR Versatile: provides a core set of essential parameters, plus optional advanced measurements Easy to use: provides quick access menu, hard keys, and a rotary knob Built-in recorder: saves time by providing documentation when needed Networking: functions as a standalone or networked monitor Tambahan: Sistem berupa connectivity dimana hasil monitoring bisa terhubung ke SIM (medical record) RS. Trend data manual al grafik yg biasa dicatat Log book, tergantikan paper less by soft copy atau bisa print	197.000.000,-

Lanjutan SIH no 027/THC-Sby/CC/SIH/I/2024

Keterangan:

- Harga sudah termasuk PPN, Franco: Surabaya
- Garansi sparepart 1 (satu) tahun.
- Pembayaran: DP 30% max 7 hari setelah PO diterbitkan, Pelunasan 70% max 30 hari setelah barang dikirim
- Delivery time : 12-15 minggu setelah PO dan DP diterima
- Harga berubah sewaktu waktu tanpa pemberitahuan terlebih dahulu

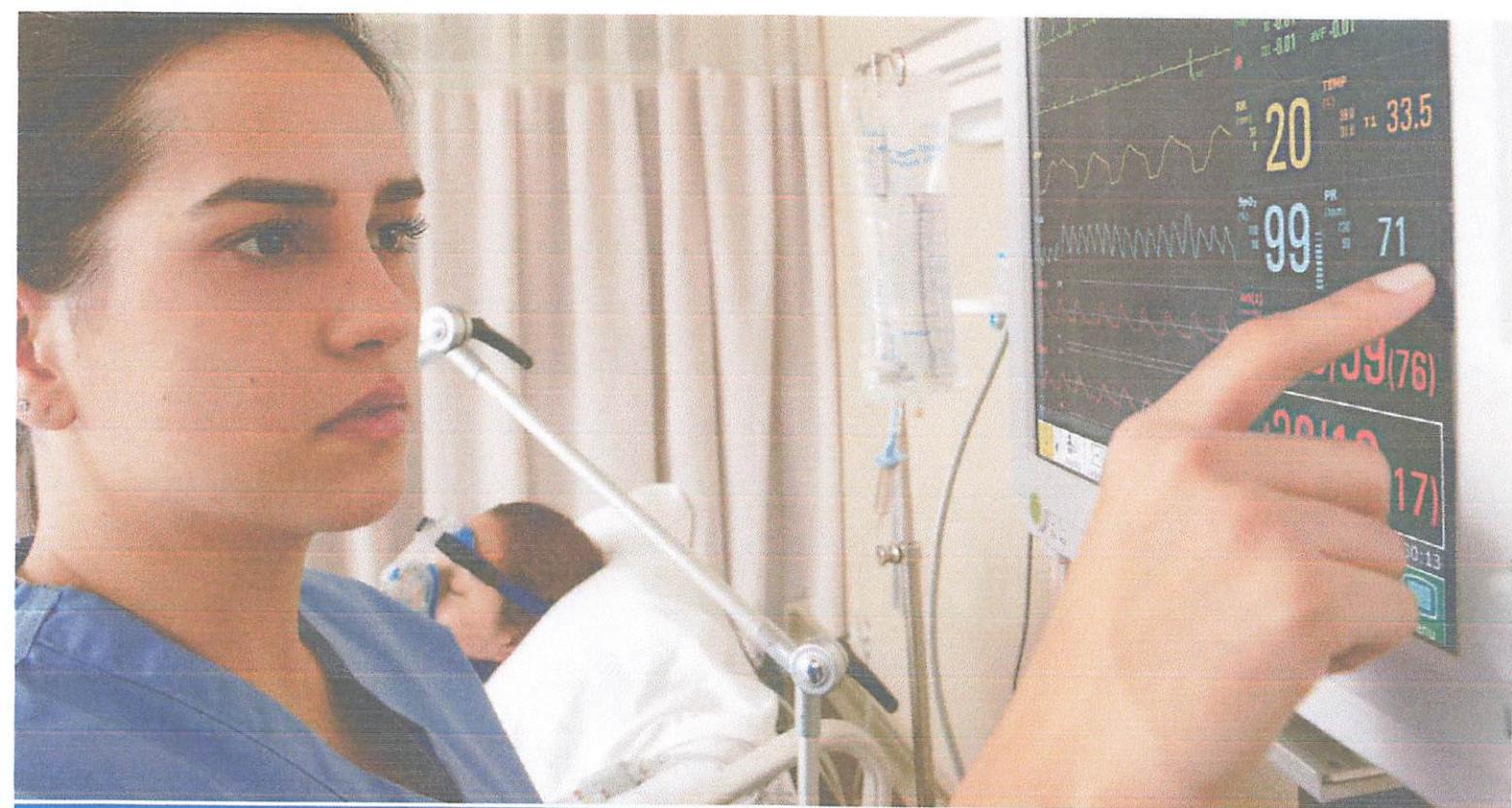
Demikian pemberitahuan harga dari kami, untuk informasi lebih detail mohon untuk menghubungi kami. Atas perhatian dan kerjasamanya, kami sampaikan terima kasih.

Hormat kami,
PT Tawada Healthcare



Dimas Wijayanto
Kepala Cabang

Dräger



Satisfies your diverse clinical needs

VISTA 120

Dräger. Technology for Life®

Essential monitoring at an exceptional value

Hospitals around the world have a common challenge: provide the best patient care possible in the face of tough financial constraints. Patient populations are growing, which puts increased demands on already overburdened caregivers. By working closely with hospitals for more than 100 years, Dräger understands the complexity of acute care delivery and offers a patient monitor to meet the clinical needs in these environments: the Vista 120.

The Vista 120 supports adult, pediatric and neonatal patients in a variety of care environments – including Intensive Care Units, Operating Rooms, Emergency Departments, and Neonatal Intensive Care Units.

While many vendors offer patient monitors, Dräger goes a step further. We offer a complete departmental solution. Use the Vista 120 on its own or with one of our complementary therapy devices – including ventilators, anesthesia machines, and baby warmers. In addition, the Vista 120 offers advanced parameters for the ICU, OR, ED and NICU, depending on the model you choose.

Why choose the Vista 120?

- Core set of essential parameters, plus optional advanced measurements
- Choice of three models to meet diverse clinical needs
- Large 380 mm (15") color touch screen for a clear view of patient data
- Easy operation with quick access menu, hard keys and a rotary knob
- Built-in recorder saves time by providing documentation when you need it
- Networking capabilities (standard)
- All models support Scio® Four gas analyzer
- Dräger heritage of quality



Part of a complete departmental solution



ICU: Vista 120 monitor and Savina® series ventilator



NICU: Vista 120 monitor, Isolette® C2000 incubator and Babylog® 8000 ventilator



OR: Vista 120 monitor, Fabius® plus anesthesia machine and Scio Four anesthetic gas monitor



ED: Vista 120 monitor and Oxylog® 2000 plus ventilator

Note: Not all mounting options shown above are available for the Vista 120. For details, please contact your local Dräger representative.

380 mm (15") TFT touch screen
High resolution display (1024x768) is bright and easy to read, even from a distance

Networking capabilities
Enables central monitoring

Up to 11 waveforms
Displayed in full color

Configurable layout
Lets you see the information you want, the way you want to see it

Advanced parameters
Up to 2 invasive blood pressures and etCO₂ (depending on model)

Enhanced trending
- Stores up to 120 hours of trend data for all parameters in tabular and graphic formats
- Stores up to 1200 NIBP measurements and 60 alarm events

Built-in power supply
for direct AC connection
Built-in battery
up to 120 minutes/2 hours (optional)

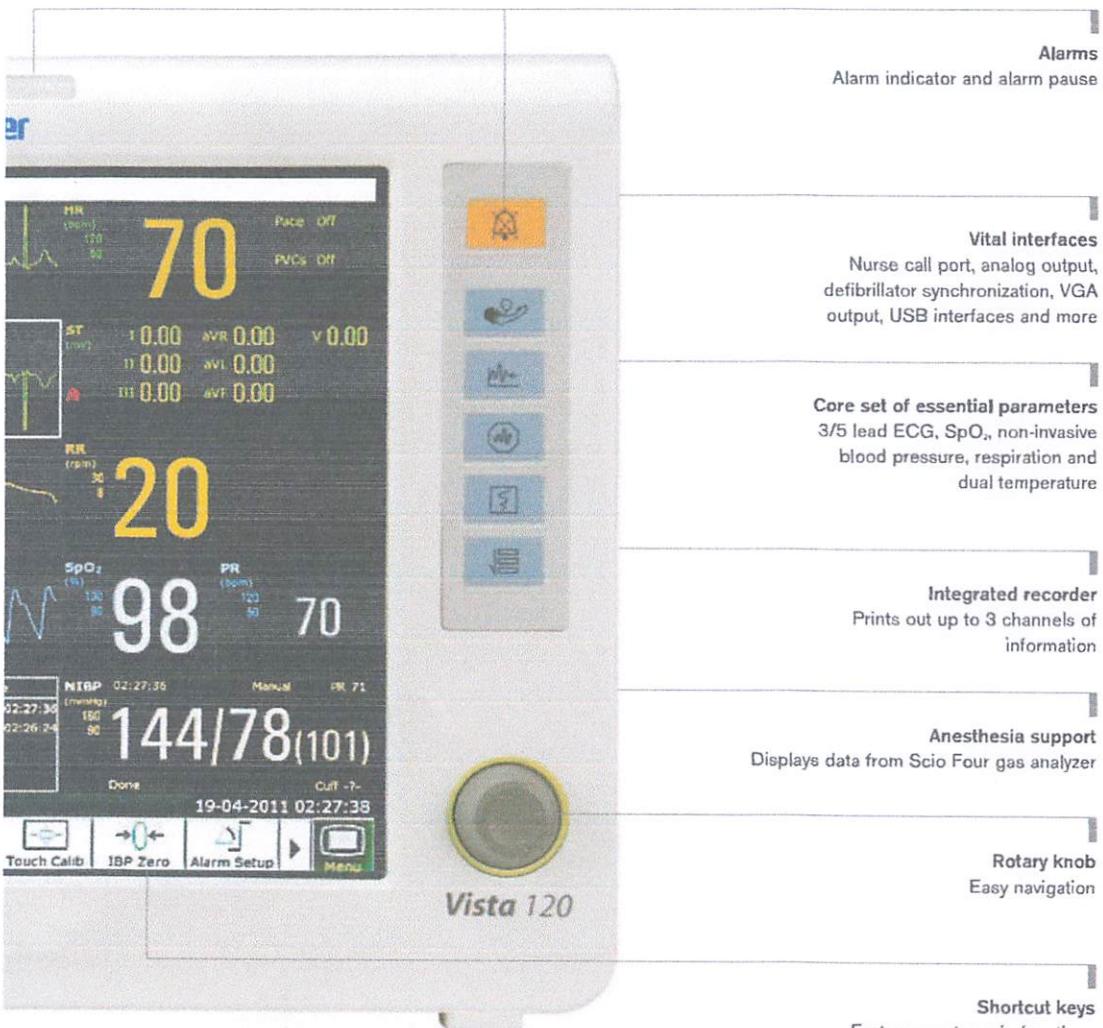


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Supports your workflow...

The Vista 120 is easy to learn and easy to use. The bright 380 mm (15") screen provides a clear view of patient data, even from a distance. You can configure the display to see the information you want to see, the way you want to see it. Fast access keys and simplified menus put the data you need right at your fingertips.

As a result, you can focus less on the monitor and more on direct patient care. To further support patient safety, a nurse call interface allows connection to most hospital call systems. Flexible mounting options support workflow ergonomics: mount the Vista 120 on a ventilator, to an anesthesia machine, or on the wall.

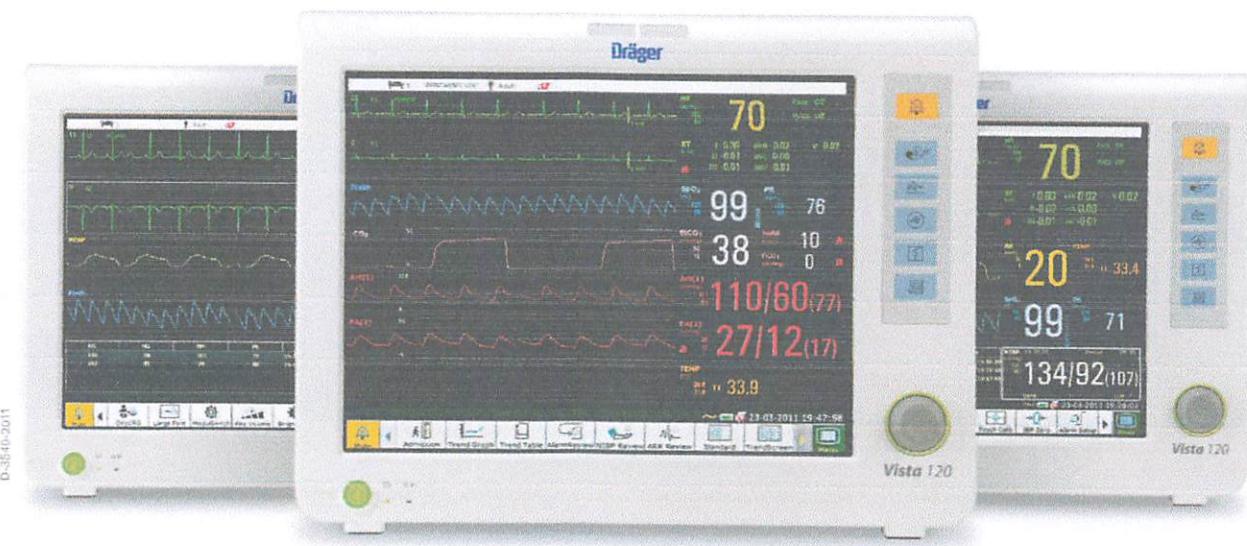


... efficiently and cost-effectively

To further support your workflow, all Vista 120 monitors can be networked for central monitoring and support the Dräger Scio Four gas analyzer.

The Vista 120 is designed for hospital-wide use. One monitor that supports all care environments means a shorter learning curve for new or changing staff. It also offers your hospital the ease and economies of a single-source vendor solution.

**A choice of 3 monitors lets you select
the parameters you need**



VISTA 120

3/5-lead ECG	X
SpO ₂	X
Non-Invasive Blood Pressure	X
Respiration	X
Dual Temperature	X
Built-in Recorder	X
Networking	X
Gas analyzer compatibility	X
2 Invasive Blood Pressures	X
etCO ₂	X

MS30214

3/5-lead ECG	X
SpO ₂	X
Non-Invasive Blood Pressure	X
Respiration	X
Dual Temperature	X
Built-in Recorder	X
Networking	X
Gas analyzer compatibility	X
2 Invasive Blood Pressures	X
etCO ₂	X

MS30215

3/5-lead ECG	X
SpO ₂	X
Non-Invasive Blood Pressure	X
Respiration	X
Dual Temperature	X
Built-in Recorder	X
Networking	X
Gas analyzer compatibility	X
2 Invasive Blood Pressures	X
etCO ₂	X

MS30216

3/5-lead ECG	X
SpO ₂	X
Non-Invasive Blood Pressure	X
Respiration	X
Dual Temperature	X
Built-in Recorder	X
Networking	X
Gas analyzer compatibility	X
2 Invasive Blood Pressures	X
etCO ₂	X

e: 19551

Dräger

Pressure

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44

N₂O

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CO₂

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Paper+

Anesthesia
Charting Solution



Version 1.0



Paper+ keeps the functionalities
of what paper charting provides
plus + the benefits you get from
a digitalized solution

Plus +

Paper+ keeps the functionalities
of what paper charting provides
plus + the benefits you get from
a digitalized solution

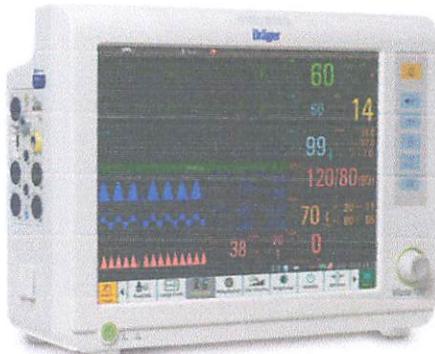
Seamless Integration

with your Dräger

therapy devices



Vista 120/s
Physiological Monitors



Atlan A350
Anesthesia Machine



Perseus A500
Anesthesia Machine



Paper+ was engineered to meet the clinical documentation needs of Anesthetist before and during anesthesia procedure, allowing easy deployment and cost effective data integration with Dräger anesthesia machines and physiological monitors.



Essential Anesthesia documentation functionalities at an exceptional value

Paper+ provides Anesthetist the platform to document clinical information such as pre-anesthesia checklist, regional anesthesia documentation, intra-operative vital signs charting and many more.

Streamline your workflow with advanced connectivity

Paper+ works seamlessly with Dräger Vista family physiological monitors and Dräger Anesthesia Machines. Vital signs parameters, ventilation parameters and anesthesia gases values will be automatically flow from the devices and document in Paper+.

Designed to simplify

Anesthetist workflow

through advanced connectivity

Recommended Setup



Please contact our sales representatives for a demo

CORPORATE HEADQUARTERS

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[www.draeger.com](http://www draeger com)

Babylog, Fabius, Isolette, Oxylog, Savina and Scio are trademarks of Dräger.

Market availability

Vista 120 monitors are available in selected markets only.
For availability in your area, please contact the appropriate Dräger office from those listed below.

REGION EUROPE CENTRAL

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Fax +49 451 882 2080
info@draeger.com

REGION EUROPE SOUTH

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Tel. +33 1 46 11 56 00
Fax +33 1 40 96 97 20
dlmfr-contact@draeger.com

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contactuae@draeger.com

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Fax +65 6572 4399
asia.pacific@draeger.com

Manufacturer:

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23542 Lübeck, Germany
The quality management system at Dräger
Medical GmbH is certified according to
ISO 13485, ISO 9001 and Annex II.3 of
Directive 93/42/EEC (Medical devices).