



Surabaya, 03 Februari 2022

No. : SPH/SBY/SA/II/22/0174

Hal. : Penawaran

Kepada Yth :
Direktur
RS Mata Undaan
Surabaya

Dengan hormat,

Bersama ini kami, **PT. SURGIKA ALKESINDO** selaku agen tunggal alat-alat kesehatan, mengajukan penawaran harga sebagai berikut:


NO	DESCRIPTION	BRAND	QTY	HARGA REGULER
1	M22 IPL with Cart	Lumenis	1	Rp 1.981.980.000,00
2	IDRA	SBM Systemi	1	Rp 780.436.800,00

Dengan kondisi penawaran sebagai berikut :

- Pengiriman barang : 2 – 3 bulan
- Pembayaran : 40% pada saat konfirmasi order 60% pada saat barang diterima (maksimal 14 hari setelah barang diterima)
- Harga sudah termasuk PPN 10%
- Harga Franko Jakarta
- Penawaran ini berlaku sampai dengan tanggal 30 Desember 2021

Demikian penawaran ini kami sampaikan.
Atas perhatian dan kerjasamanya, kami sampaikan terima kasih.

Hormat Kami,
PT. SURGIKA ALKESINDO


Wempy Mahendra
Sales Excecutive

Mengetahui,



Deddy Rustandy
Area Sales Manager

Lampiran IDRA – SBM Systemi

PT Surgika Alkesindo – Jakarta Head Office
Gedung Indra Sentral Unit G-H, Jl. Letjen Suprpto No. 60 Cempaka Putih Barat. Jakarta, 10520, Indonesia
Telp: ☎ 021-4253634 Fax: 021-4253635

PT Surgika Alkesindo – Surabaya Representative Office
Ruko Mega Galaxy 16B no 22-23, Jalan. Dr. Ir. H. Soekarno No.10, Klampis Ngasem, Kec. Sukulilo, Kota Surabaya, Jawa Timur - 60116
Telp: ☎ 031 - 5923393 ✉ surabaya@surgika.com
Customer Care: 1500 – 187 📧 customer.care@surgika.com





NO	CODE	DESCRIPTION	QTY
1	15011	Idra	1
2	PC-0120	Mini PC	1
3	321	Table	1
4	329	Chinrest - Plate - Base	1
5	Local	Monitor	1
6	Local	Keyboard and Mouse	1
7	Local	Printer	1

Lampiran Lumenis M22

NO	CODE	DESCRIPTION	QTY
1	GA-0005200	M22 IPL with Cart (V5)	1
2	SA-1051531		

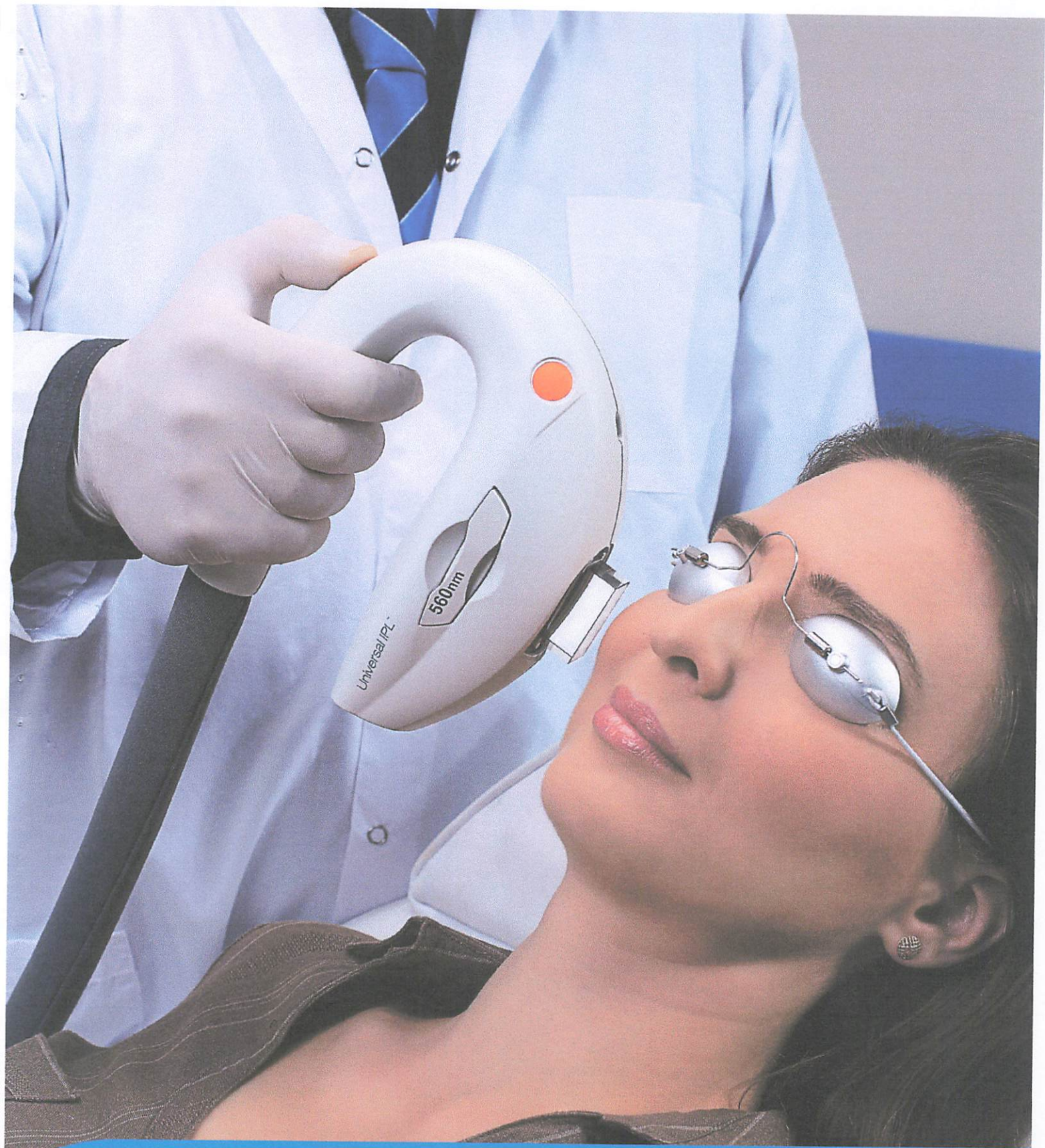
PT Surgika Alkesindo – Jakarta Head Office

Gedung Indra Sentral Unit G-H, Jl. Letjen Suprpto No. 60 Cempaka Putih Barat. Jakarta, 10520, Indonesia
Telp: ☎ 021-4253634 Fax: 021-4253635

PT Surgika Alkesindo – Surabaya Representative Office

Ruko Mega Galaxy 16B no 22-23, Jalan. Dr. Ir. H. Soekarno No.10, Klampis Ngasem, Kec. Sukolilo, Kota Surabaya, Jawa Timur - 60116
Telp: ☎ 031 - 5923393 ✉ surabaya@surgika.com
Customer Care: 1500 – 187 📧 customer.care@surgika.com





M22
Think Outside the Eye

Optima™ IPL

Lumenis®
Energy to Eye Care

Think Outside the Eye. Treat Skin and Eyelid Inflammation.*

Do your patients suffer from dry, itchy, red or burning eyes? This may be caused by skin and eyelid inflammation that affects their eye condition.

Lumenis invites you to think outside the eye and offer your patients a solution to their skin related problems.



Baseline



After 4 months



After 6 months

Courtesy of Dr. Rob Noecker, MD

* Erythema of Rosacea

*“Although rosacea is predominantly a skin condition, it often leads to eyelid and ocular surface inflammation, which can then trigger meibomian gland dysfunction (MGD)”*¹

(Ronald N. Gaster, MD)

1. Ronald N. Gaster, MD, The Association Between Rosacea and Ocular Surface Disease, Introducing Intense Pulsed Light for Medical and Aesthetic Applications in the Ophthalmic Practice, Cat. & Refract. Surg. Today, March 2016.

Think Outside the Eye

Skin and eyelid inflammation affects millions of Americans every year.

Over 85% of skin and eyelid inflammation patients, also suffer from inflammatory ocular conditions, such as Meibomian Gland Dysfunction (MGD), blepharitis and eyelid telangiectasia².

Lumenis invites you to think outside the eye and offer your patients a solution to their skin related problems with M22™.

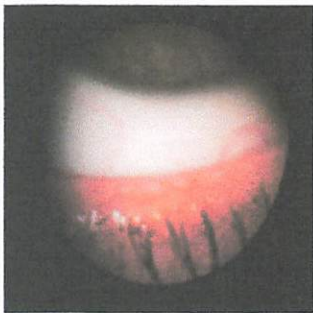
M22™ combines Intense Pulsed Light (IPL) and unique Optimal Pulse Technology (OPT™) and is intended to treat 20 different skin indications, including rosacea and other skin inflammatory conditions³.

IPL: An Excellent Technology for Treating Skin and Eyelid Inflammation

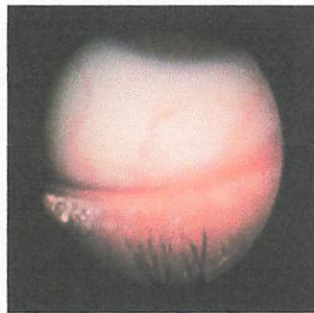
Inflammatory skin diseases are characterized by the formation of vascular abnormalities, which release inflammatory agents. When occurring in proximity to the eyes, these mediators propagate via the orbital vasculature to the eyelids, often resulting in inflammation of the eyelids and triggering ocular complications.

IPL is an excellent technology for treating vascular skin lesions. IPL is selectively absorbed in the hemoglobin of abnormal blood vessels, and destroys them by thrombosis. A major source of inflammation threatening the eyelids is then removed.

Baseline



4 Months Post Treatment



Courtesy of Dr. Rolando Toyos, MD

2. Viso E, Millán AC, and Rodríguez-Ares MT, Rosacea-associated meibomian gland dysfunction - an epidemiological perspective, *Eur Ophthalmol Rev*, 2014; 8(1):13-16.
3. Weinkle AP, Doktor V, Emer J., Update on the Management of Rosacea, *Clin Cosmet Investig Dermatol*, 2015; 8:159-77.

“Many of the patients who received Optima™ IPL treatment (for Rosacea) reported that symptoms such as dry, itchy eyes improved.”

(Rolando Toyos, MD)

Lumenis M22™ IPL with OPT™

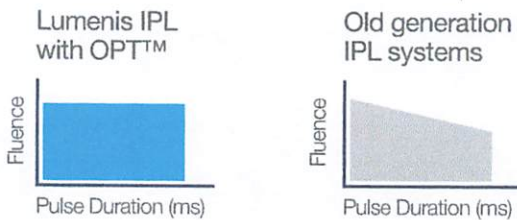
Optimal Efficacy and Safety

When using IPL on your patient's facial skin, especially in vicinity to the eyelids, efficacy and safety are essential.

OPT™ is the most advanced IPL technology, developed by Lumenis, and is unique to Lumenis M22™.

OPT™ allows:

- ✓ **Reliability**
The energy you choose is the energy you get
- ✓ **Safety**
Equal energy distribution over the entire pulse, no energy peaks that may lead to undesired effects and no energy drops that result in mistreatment
- ✓ **Efficacy**
Reproducible results



Universal Handpiece with apphireCool™ light guides, for maximal patient comfort.

Enhanced Physician and Patient Comfort

M22™ IPL with OPT™ offers unique features for enhanced physician and patient comfort:

- Handpiece with **SapphireCool™ light guides**, a chiller tip for maximal patient comfort
- **ExpertFilters™**, tailored to the skin type and condition for optimized results. All suitable for one handpiece
- **Lumenis unique presets:** Allow the physician to optimally treat numerous skin indications



Looking to Expand Your Practice?

The M22™ is a modular system, allowing your practice to expand to aesthetic treatments, by using your IPL handpiece, as well as adding new modules to your existing M22™, at any time you want.

M22™ additional modules:

Multi-Spot™ Nd:YAG: Treatment of vascular lesions.

ResurFX™: Fractional non-ablative skin resurfacing.

Q-Switched Nd:YAG: Removal of dark tattoos and treatment of pigmented lesions.

All applications have presets, allowing you to safely and professionally expand your practice.



Multi-Spot™
Nd:YAG



Q-Switched
Nd:YAG



ResurFX™



Risks and warnings: M22 is contraindicated for patients with active infections, dysplastic nevi, or tattoos in the treatment area. Risks include redness, swelling, scarring, and change of pigmentation. Refer to the operator manual for a complete list of intended use, contraindications and risks.

Technical Parameters of Lumenis M22™

System Specifications

Dimensions [without ResurFX]	44 x 50.5 x 47 cm (17 x 20 x 18.5 inches)
Dimensions [with ResurFX]	44 x 50.5 x 61.5 cm (17 X 20 X 24 inches)
Weight [without ResurFX]	40 kg / 88 lbs
Weight [with ResurFX]	55 kg / 121 lbs
Electrical requirements	100 – 240 VAC ±10%, 15A max., 50/60 Hz, single phase, dedicated line

Universal IPL

Spectrum	400-1200 nm
ExpertFilters	Acne (400-600 & 800-1200); 515 nm; Vascular (530-650 & 900-1200); 560 nm; 590 nm; 615 nm; 640 nm; 695 nm; 755 nm
Fluence	10-56 J/cm ²
Pulse Duration	4-20 ms
Pulse Delay	5-150 ms
Pulse Characteristic	Multiple Sequential Pulsing
Repetition Rate	Up to 1 Hz
Spot Size	35 x 15 mm ² ; 15 x 8 mm ² , 6mm
Cooling	Continuous contact cooling

ResurFX™

Wavelength	1565 nm
Pulse Energy	10-70 mJ per micro-beam
Pulse Characteristic	CoolScan™ Scanner
Pattern Shapes	Line, square, rectangle, circle, donut, hexagon
Beam Density	Up to 500 micro-beams/cm ²
Repetition Rate	0.5-2 Hz
Tip	Sapphire; Precision
Spot Size	Up to 18 mm
Cooling	Continuous contact cooling

Multi-Spot™ Nd:YAG

Wavelength	1064 nm	
Fluence	10-600 J/cm ²	
Pulse Duration	2-20 ms	
Pulse Delay	5-100 ms	
Pulse Characteristic	Multiple Sequential Pulsing	
Repetition Rate	Up to 1 Hz	
Spot Size	6 mm; 2 x 4 mm ² ; 9 mm	1.5 mm
Cooling	Continuous contact cooling	Pre contact cooling

Q-Switched Nd:YAG

Wavelength	1064 nm
Fluence	0.9-14 J/cm ²
Pulse Duration	6-8 nsec
Pulse Characteristic	Top-Hat
Repetition Rate	0.5-5.0 Hz
Spot Size	2; 2.5; 3.5; 4; 5; 6 and 8 mm

Lumenis Ltd.
Yokneam Industrial Park
Hakidma Street 6, P.O.B. # 240
Yokneam 2069204, ISRAEL
Tel +972 4 959 9000

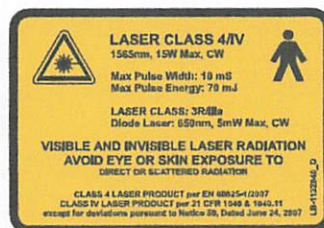
Lumenis (Germany) GmbH
Heinrich-Hertz-Str 3 D-63303
Dreieich-Dreieichenhain
GERMANY
Tel +49 (0) 6103 8335 0

AMERICAS
San Jose, CA, USA
Tel +1 408 764 3000
+1 877 586 3647
Fax +1 408 764 3999

EMEA
Dreieich Dreieichenhain,
Germany
Tel +49 6103 8335 0
Fax +49 6103 8335 300
Roma (RM), Italy
Tel +39 06 90 75 230
Fax +39 06 90 75 269
Hertfordshire, UK
Tel +44 20 8736 4110
Fax +44 20 8736 4119

JAPAN
Tokyo, Japan
Tel +81 3 4431 8300
Fax +81 3 4431 8301

ASIA / PACIFIC
Beijing, China
Tel +86 10 5737 6677
Gurgaon, India
Tel +91 124 422 07 95
Kowloon, Hong Kong
Tel +852 217 428 00
Fax +852 272 251 51



Rx ONLY



www.lumenis.com/Ophthalmology

© 2017 All Rights Reserved. The Lumenis Group of Companies. PB-2005802 Rev. B. Lumenis, its logo, M22, OPT, Multiple-Sequential Pulsing, ExpertFilters, SapphireCool lightguides, ResurFX and CoolScan are trademarks or registered trademarks of the Lumenis Group of Companies. Specifications are subject to change without notice Lumenis is ISO 13485:2012 certified. M22 is CE approved. | M22 is FDA cleared.