



**Deliver, Guarantee and Satisfy**

Nomor : 048/DGS/SPW-SBY/BAP/XI/23  
Lampiran : 1 (satu) set  
Perihal : **Penawaran DGS HR Services**

Surabaya, 13 November 2023.

Kepada Yth,

**HRD/GA/Purchasing  
Rumah Sakit Mata Undaan  
Jl. Undaan Kulon No. 19  
Surabaya**

Dengan hormat,

Pada kesempatan ini, perkenankanlah kami **PT. Dutagriya Sarana (DGS)** sebagai salah satu anak perusahaan dari **Pasona Group yang merupakan perusahaan HR Services terbesar di Jepang** bermaksud memperkenalkan profile perusahaan kami kepada Bapak/Ibu dengan harapan dan keyakinan bahwa perusahaan kami dapat dan siap menjadi mitra terdepan dalam mengembangkan *core business* perusahaan yang Bapak/Ibu pimpin.

Kami memiliki jasa services antara lain :

- ❖ Recruitment : Selection & Talent Search
- ❖ Assessment : Promotion, ODP & MDP
- ❖ Business Process Outsourcing
- ❖ Manpower Outsourcing

Berkenaan dengan hal tersebut, terlampir Summary Company Profile perusahaan kami.

Demikian proposal ini disampaikan, bila ada hal-hal lain yang perlu ditindaklanjuti dan memerlukan bantuan kami, mohon untuk tidak ragu menghubungi kami di :

\* *PT. DGS – Cabang Surabaya. Telp. 031- 504 5330  
Contact Marketing Person Sdr. Brahmantiyo Adi Pradono No Hp. 0812 3493 0008*

Atas perhatian dan kerjasamanya, kami ucapkan terima kasih.

**PT. Dutagriya Sarana  
Cabang Surabaya,**



**LATHIFUL AZHAR**  
Branch Head

**PT. DUTAGRIYA SARANA**



Deliver, Guarantee and Satisfy

Member of



P A S O N A



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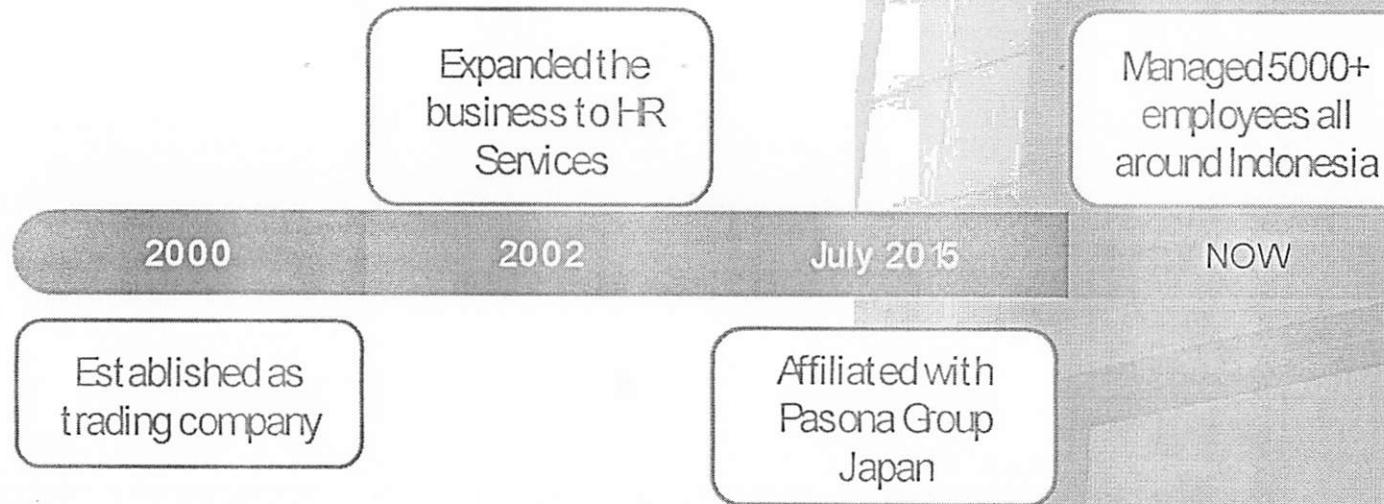
**Benefits of Partnering  
with DGS**



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## Company Overview



PT Dutagriya Sarana also known as DGS HR Services is a One-Stop HR Services. On July 2015, it became a member of Pasona Group Japan, one of the largest HR service company in Japan.

As HR service company, **DGS** has supported its clients with the team's expertise, skills, education, and highly dedicated professionalism where we:

- Assist customers' business with committed delivery, fully guaranteed, and satisfied by our services.
- Interact as partner and support each other.



## MISSION:



## VISION:

BECOME A RELIABLE AND TRUSTED HR SERVICES COMPANY IN PROVIDING SERVICE AND SUPPORT RESOURCES FOR ALL BUSINESS PARTNERS



# Our Services

## Recruitment

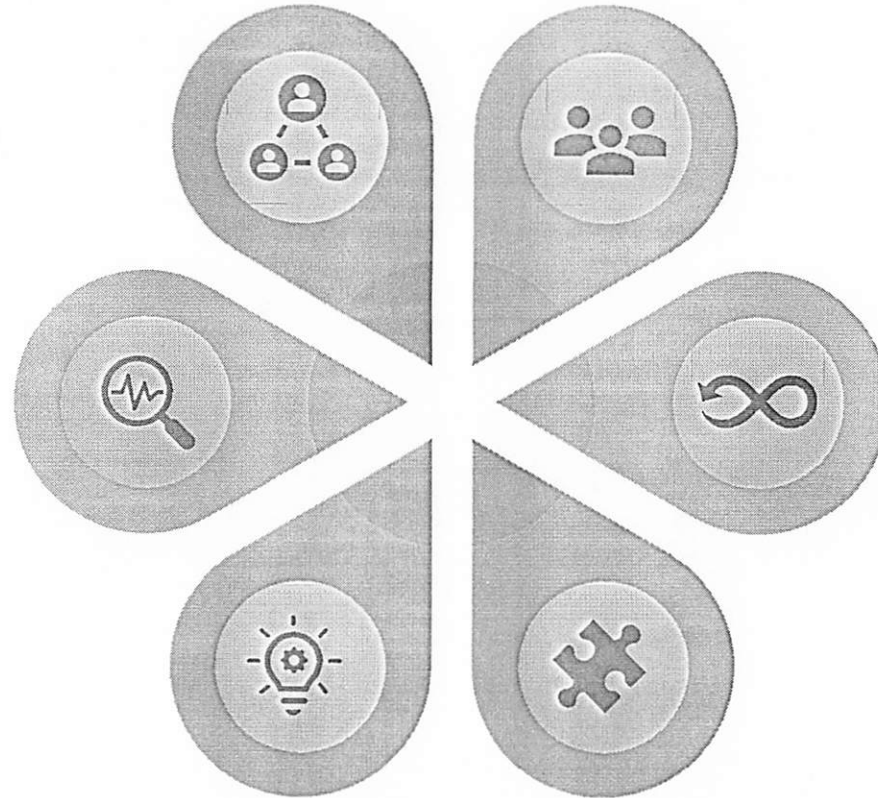
Selection  
Talent Search  
Executive Search (Placement)

## Assessment

Promotion  
Talent Mapping  
Officer Dev.Program  
Mgr.Dev.Program

## Training

Selling Skill  
Leadership  
OMOTENASHI  
Etc.



## Manpower Outsourcing

Security  
Cleaning Service  
Driver

## Business Process Outsourcing

Sales Force  
Facility Management  
Factory Helper  
Administration  
Etc

## HR Consulting

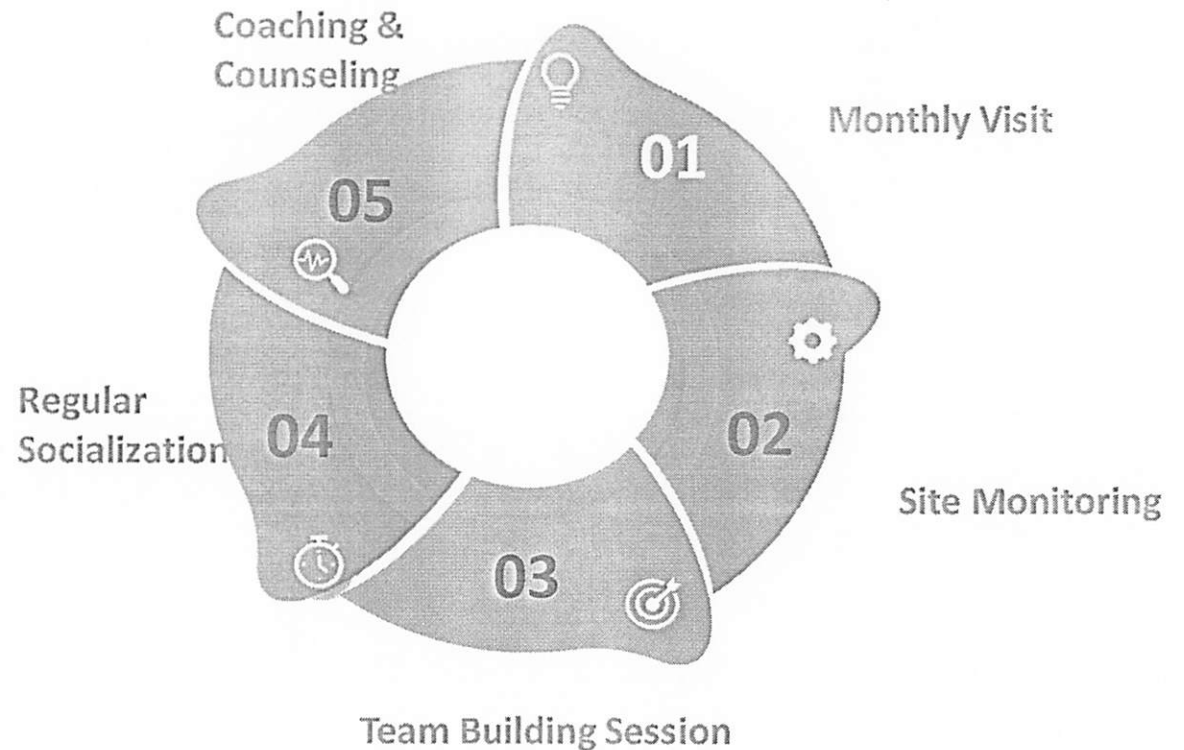
HR Audit  
Performance Management  
Organizational Development  
Change Management  
Company Regulation.



# Supervision and Coaching System

When you partner with us you are getting the full spectrum of our services where we focus on getting better and maintain the success formula through our supervision and coaching system.

You can focus on developing your business.





# HR Consulting

Our experts provide solutions for organizations such as :

## ➤ HR Audit

- A service that will examine a company's HR policies, practices and procedures. The aim is to uncover areas of improvement and further steps on how to work on them if desired.

## ➤ Performance Management

- Increase employee engagement and productivity, where engaged employee will deliver better result in the workplace. This enables a better productivity and maximizing ROI.

## ➤ Organizational Development / Change Management / Others

- Maximizing organization's capability through the alignment of a few factors such as strategy, structure, people, management processes, etc.
- Change Management is aimed at company's actions to implement change within both internal and external stake holders. It's about how we control employees' reaction to change and how to adapt to it.
- All other critical aspects of running a smooth, engaged and agile company that delivers expected result by the shareholders.

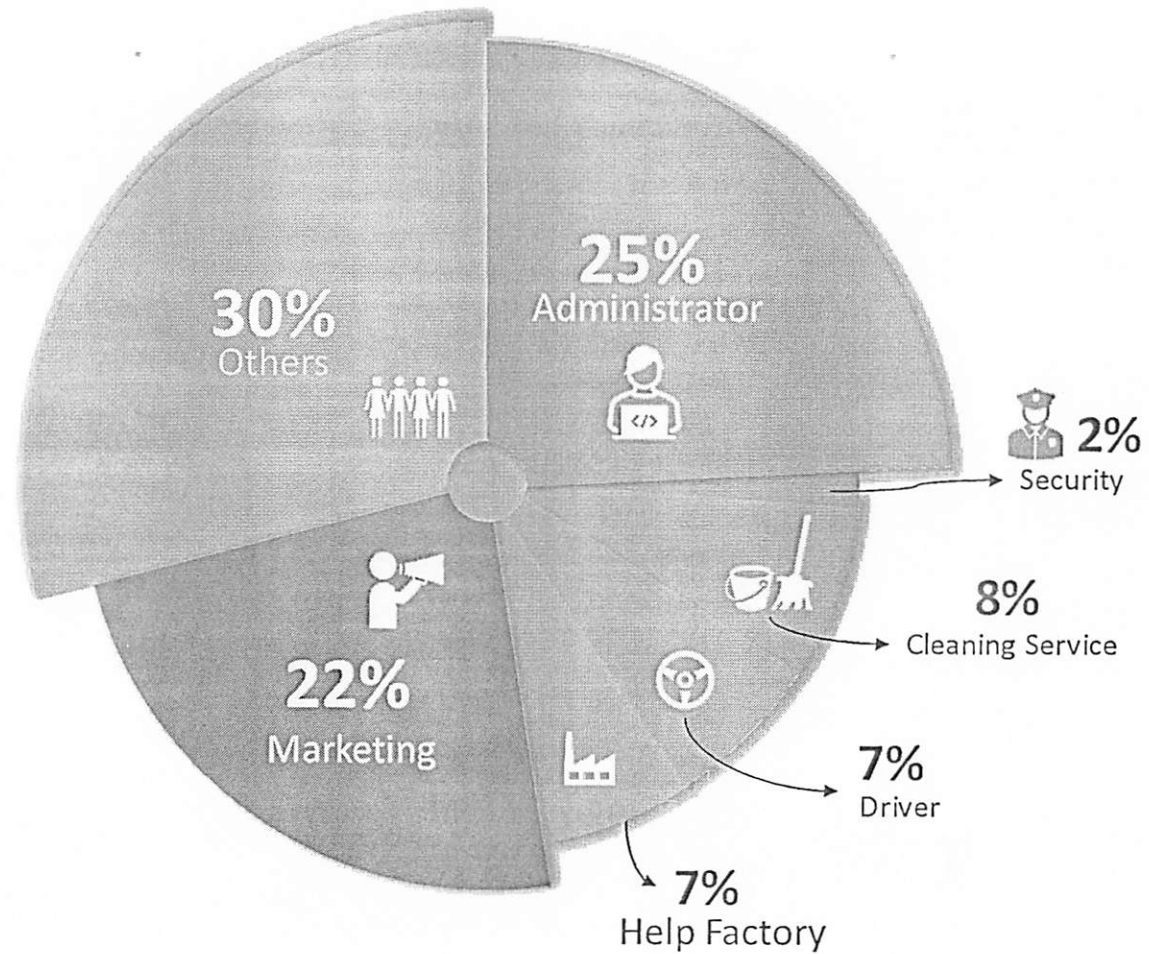
**Grow your organization to face  
complex challenges in business**



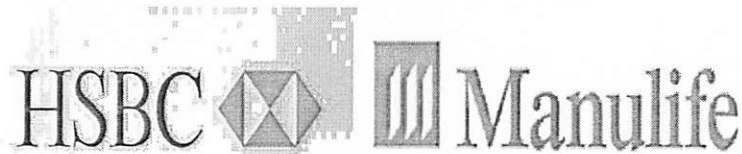
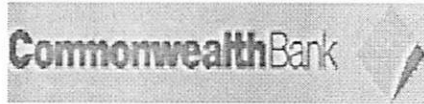
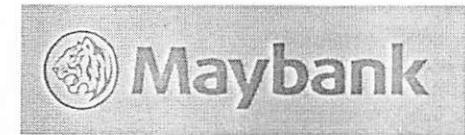


# Number of Outsourcing Employees Managed (OS)

As of January 2021



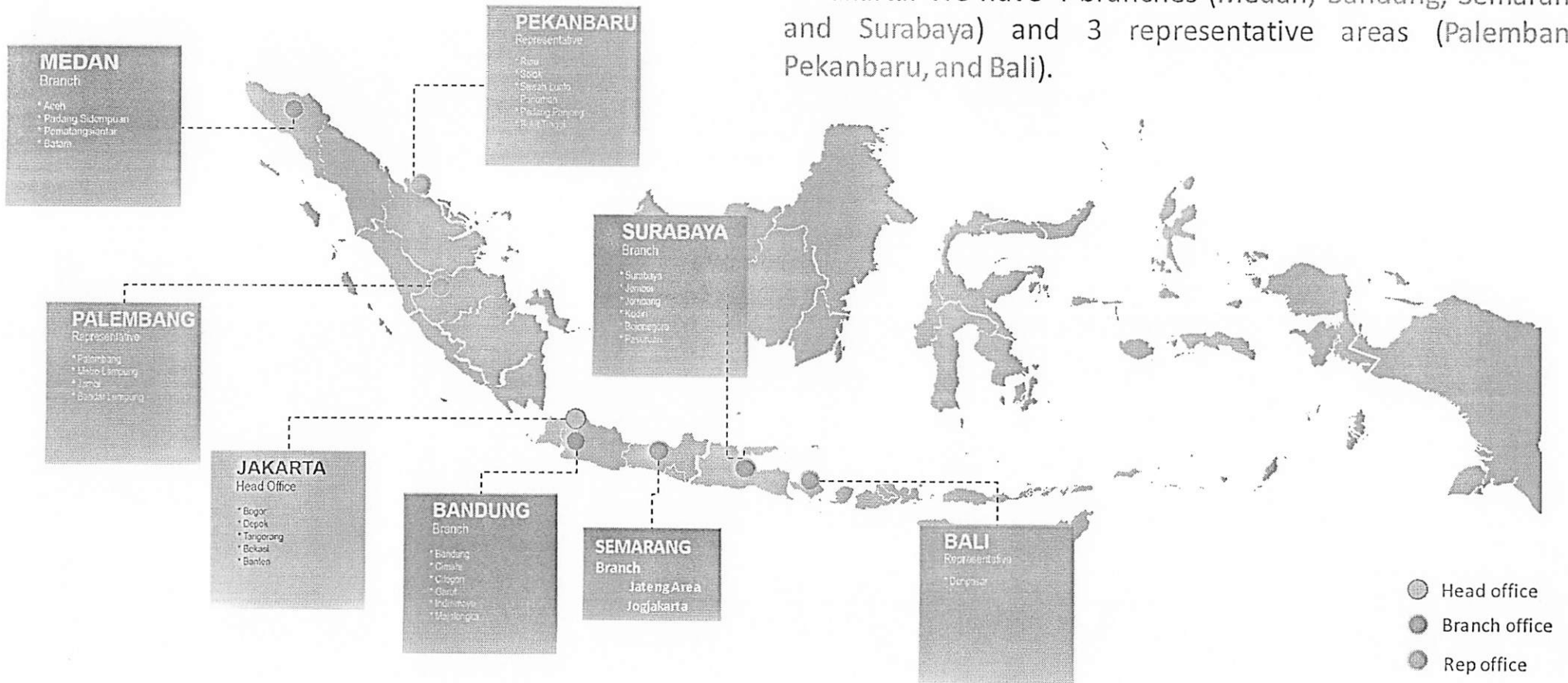
# Engaged Customers



# Coverage Area



We support your business in national scale. Our head office is in Jakarta. We have 4 branches (Medan, Bandung, Semarang, and Surabaya) and 3 representative areas (Palembang, Pekanbaru, and Bali).





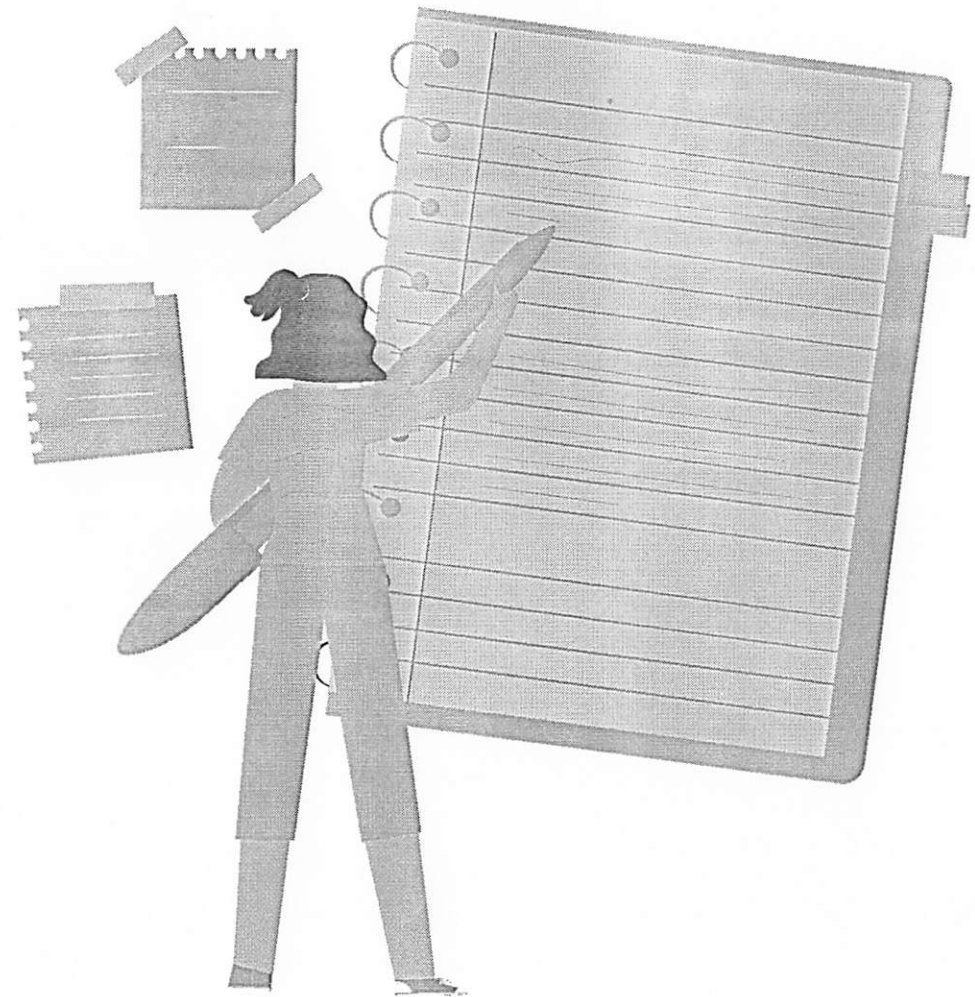
# Benefits of Partnering With DGS

## International standard service quality

We are reliable and professional HR Services across Indonesia. You can focus on running your business smoothly assured by the excellent services delivered.

## 15+ years experiences in HR Services

Being in the business for 18+ years, we have successfully overcome lots of challenges. Choosing DGS as your partner translates to having reliable partner to solve your problems that can save you financially by letting you focus on running your business







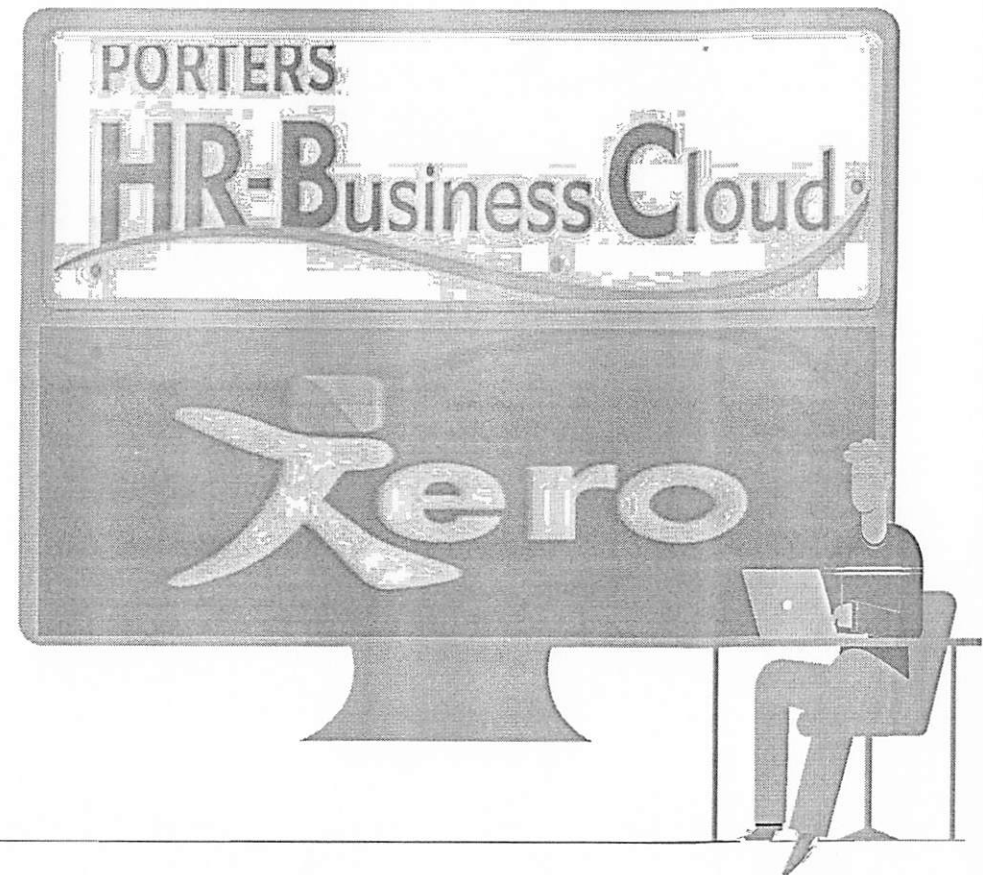
# Benefits of Partnering With DGS

## Financially Healthy

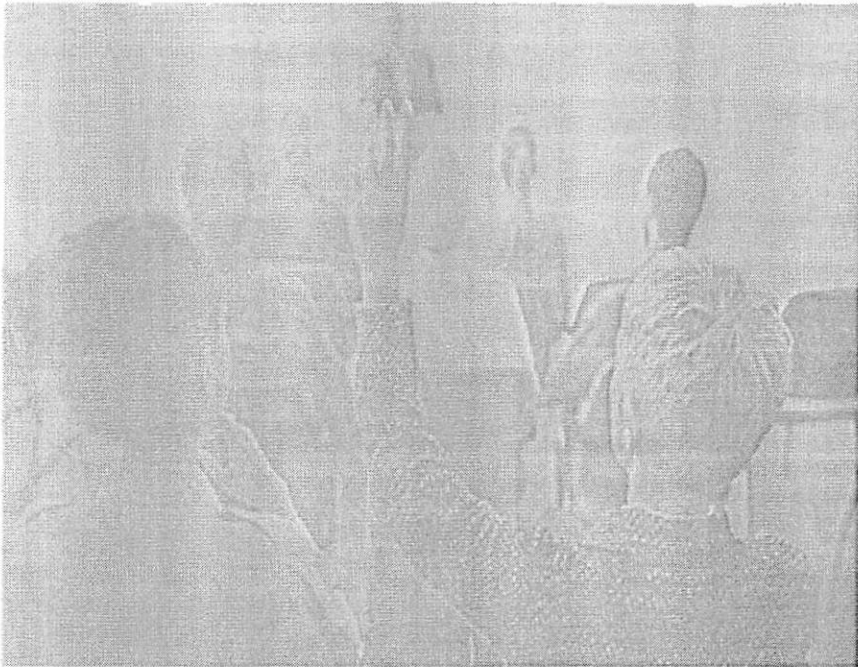
You will be supported by a company that is financially healthy and savvy. This will minimize any service disruptions that affect your services ensuring that you operate as planned. You can focus on delivering your best services to your customers.

## HR System

We have quick access to HR data backed up by the newest HR System. Full utilization of our system enables digitization in attendance, while our cloud business system enables us to store vetted candidate database ensuring a faster fulfillment on manpower needs. You are always in control.



# Benefits of Partnering With DGS



## Trained Workforce

DGS always value talent quality, hence we always provide regular training to our workforce that are serving our customers. The training materials will be tailored to what are required for them to do their job well. This ensures that their knowledge are updated and skills are improved regularly. Our customers can have peace of mind knowing that their business is supported by people with adequate knowledge and skills to deliver their performance.



# Proven Quality - ISO Certification



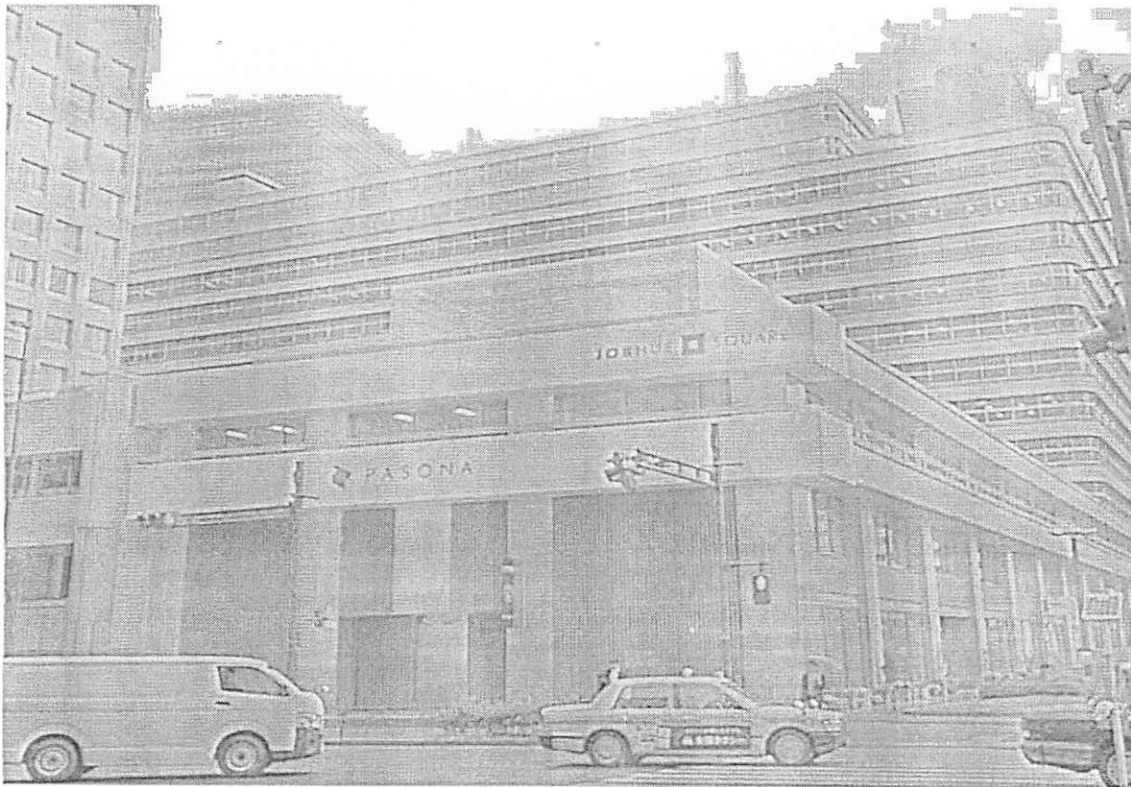
## ISO 9001

DGS puts quality at the forefront of its services. That is more of a reason that the excellent services that our customers enjoy are driven by consistent processes certified by ISO 9001. ISO 9001 focuses on quality management system of our products where we cement it as a process.

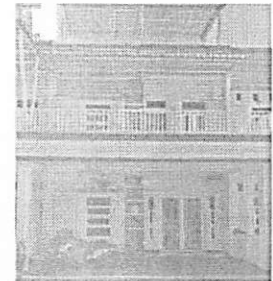
As our customer, you will have consistently excellent services delivered by us wherever you are contracting us to assist. This enables you to focus on your work and generate excellent products for your clients.

# Our Offices

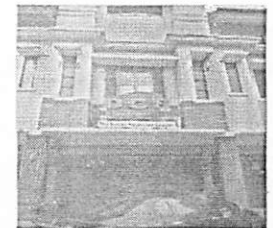
PASONA GROUP Inc, Tokyo Japan



DGS HEAD OFFICE - Jakarta



Branch Office Medan



Branch Office Bandung



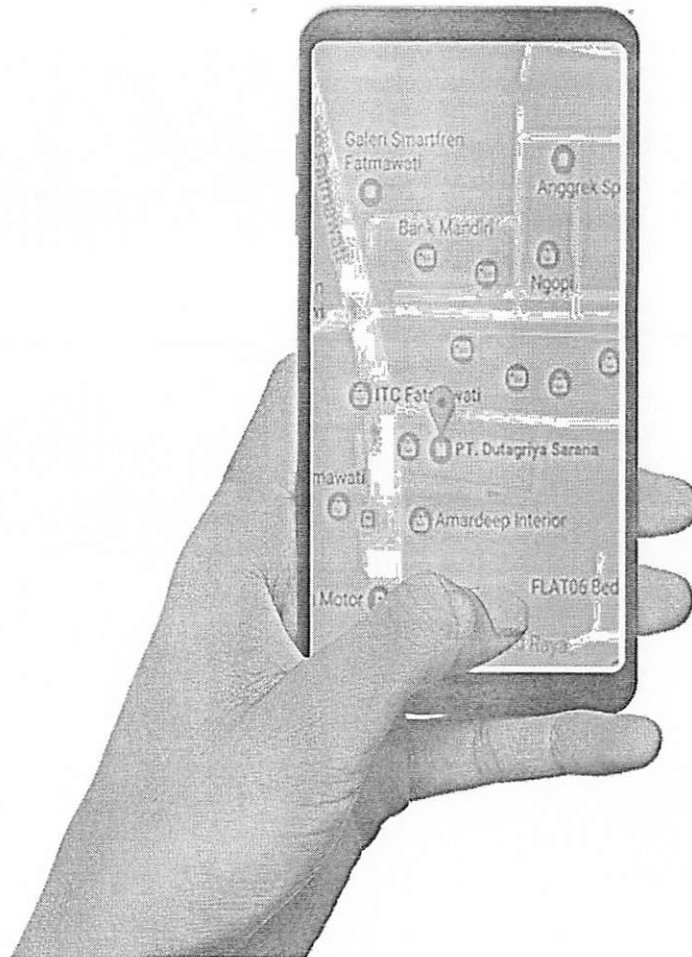
Branch Office Surabaya



Branch Office Semarang



# CONTACT US





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Jakarta - Indonesia


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