

PROPOSAL LETTER

Dear Valued Partner,

Subject : Proposal Corporate Rate Oakwood Hotel & Residence Surabaya valid until 30 December 2022

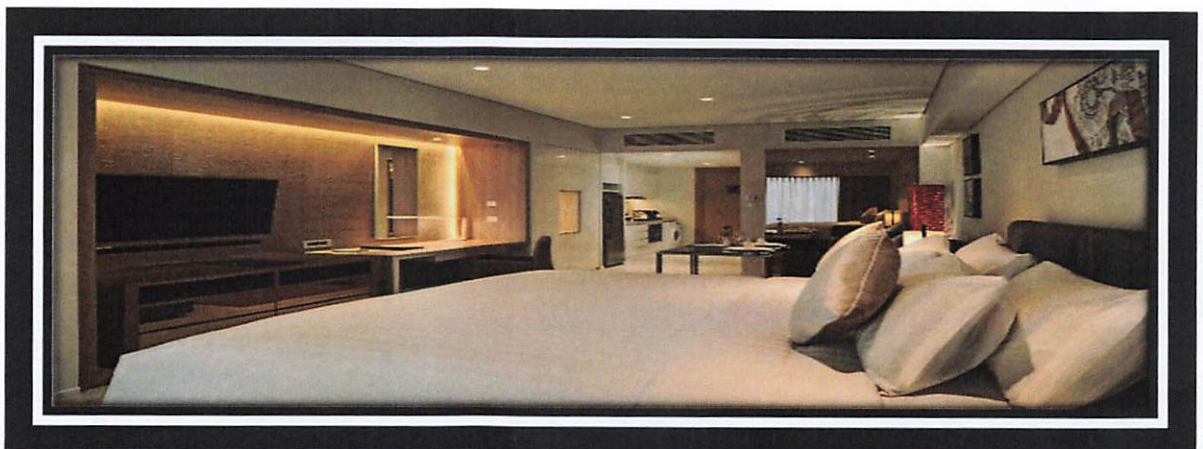
We are pleased to offer our accommodation package for your consideration:

ACCOMODATION

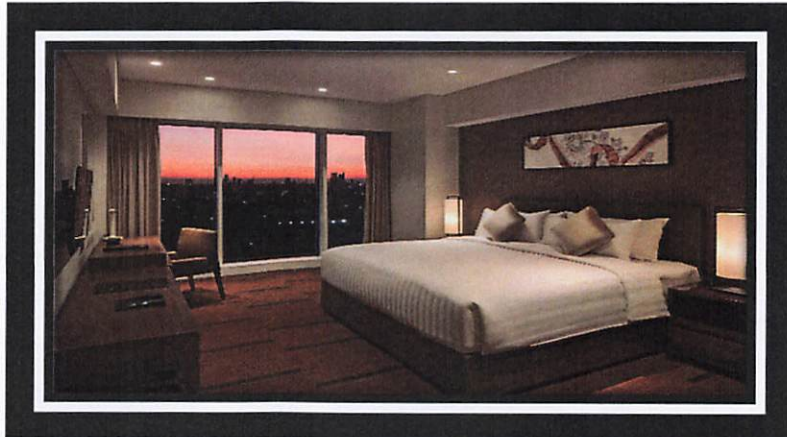
- Type of unit : Studio Superior (44 sqm)



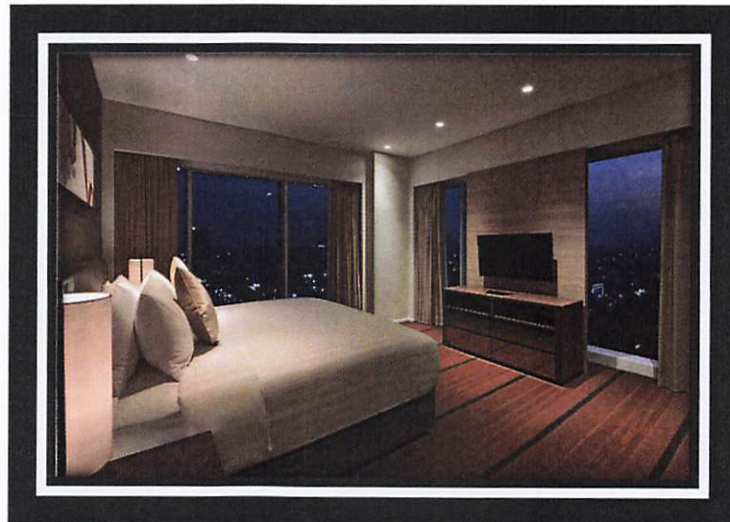
- Type of unit : Studio Deluxe (44 sqm)



- Type of unit : 1 (one) Bedroom Executive (81 sqm)
- Type of unit : 1 (one) Bedroom Premiere (89 sqm)



- Type of unit : 2 (two) Bedroom (120 sqm)



We are pleased to provide you a Corporate Room Rate (short stay) valid until 30 December 2022 as follow :

Unit Type	Size	Publish Rate	Corporate Rate (per night)
			Include Breakfast
Superior Room	44 sqm	IDR 1.400.000 nett/night	IDR 922.500 nett
Studio Deluxe	44 sqm	IDR 1.575.000 nett/night	IDR 997.500 nett
One Bedroom Executive	81 sqm	IDR 1.825.000 nett/night	IDR 1.147.500 nett
One Bedroom Premiere	89 sqm	IDR 2.075.000 nett/night	IDR 1.222.500 nett
Two Bedroom	120 sqm	IDR 3.475.000 nett/night	IDR 2.347.500 nett

- The above rates are inclusive of breakfast
- Complimentary high speed WI-FI internet access in the room
- Complimentary coffee/tea making facilities in the room
- Free access to health club and swimming pool
- The Prices above are inclusive 21 % of Government Tax and Service Charges.

We are pleased to provide you a Corporate Room Rate (long stay) valid until 30 December 2022 as follow :

Unit Type	Size	Corporate Rate (per month / 30 nights)	
		Room Only	Include Breakfast
Superior Room	44 sqm	IDR 20.000.000 nett	IDR 24.000.000 nett
Studio Deluxe	44 sqm	IDR 22.000.000 nett	IDR 26.000.000 nett
One Bedroom Executive	81 sqm	IDR 27.000.000 nett	IDR 31.000.000 nett
One Bedroom Premiere	89 sqm	IDR 29.000.000 nett	IDR 33.000.000 nett
Two Bedroom	120 sqm	IDR 39.000.000 nett	IDR 43.000.000 nett

- Monthly Room rental includes utilities charge (water and electricity)
- 2 times in a week housekeeping service & bed linen change
- Water dispenser, for additional water gallon at charge
- 20% discount on laundry service
- 20% discount on Food & Beverage exclude alcohol drinks
- Complimentary high speed WI-FI internet access in the room
- Free access to health club and swimming pool
- The Prices above are inclusive 21 % of Government Tax and Service Charges

SPECIAL FEATURES

- Magic-Com, Chinaware, Kitchenettes, Kitchenware, oven, Toaster, Laundry Machine, "Excelso" automatic coffee machine available at Studio Deluxe and Apartment Type
- Dining Area, Living Room, and Dish-washer only available at Apartment Type
- All rooms are included : Hairdryer, Safe Deposit Box, LED TV 49 inch, Bluetooth audio sound system, Tablet Samsung, Complimentary 2 bottles of Mineral Water, Iron and Iron board inside room, "Excelso" automatic coffee machine.

HOTEL FACILITIES:

- Spice All-day-dining Restaurant
- Deck-side Lounge & Café
- Free access to Health Club and Swimming Pool
- Indoor parking space with 24 hours security
- 24 hours guest relation services
- 24 hours security with scanner at entrance and CCTV coverage
- Room Service until 10 PM
- Maintenance on call

Driving Direction

- Juanda Airport to Oakwood Hotel & Residence Sby driving : 17,4 KM or estimated 25 minutes
- Gubeng Train Station to Oakwood Hotel & Residence Sby driving : 3,0 KM or estimated 10 minutes

MEETING PACKAGE

Kindly find our Packages for your consideration as follows:

Package	Inclusion	Rate per pax / person	Min. Gtd Pax
Fullday Meeting	2x Coffee Break + Lunch + Dinner	IDR 550,000,-nett	10
Fullday Meeting	2x Coffee Break + Lunch / Dinner	IDR 450,000,-nett	10
Halfday Meeting	1x Coffee Break + Lunch / Dinner	IDR 400,000,-nett	15
Halfday Meeting	Lunch or Dinner	IDR 350,000,-nett	15
Halfday Meeting	1x Coffee Break	IDR 200,000,-nett	20
Fullboard Single	RBF + Lunch + Dinner + 2x Coffee Break	IDR 1,300,000,-nett	10
Fullboard Twinshare	RBF + Lunch + Dinner + 2x Coffee Break	IDR 1,000,000,-nett	20

Facilities included:

- Standard sound system 4000 watt
- 2 (two) wireless microphone
- 1 (one) screen
- Note pads, pencils, candies, and mineral water on each tables
- 1 (one) flipchart and 2 (two) markers
- 1 (one) reception table with 2 (two) chairs
- Standard WIFI internet connection in meeting room
- 1 (one) LCD Projector

Audio Visual Prices *(if any additional)*

- LCD Projector 5000 Lumens IDR 2,000,000 net per day per unit
- Screen IDR 500,000 net per day per unit
- Flip Chart include 10 papers IDR 150,000 net per unit
- Wireless microphone IDR 300,000 nett per unit

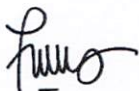
Notes

- Our Accommodation and Banquet prices are inclusive of 21% Service Charge and Government Tax
- All Food and Beverages served at functions must be provided, prepared, and served by the Hotel, and consumed in hotel premises

Should you need further assistance or information, please do not hesitate to contact me at telephone +62 818188589 or via email to tyar.rahmawati@oakwood.com

Thank you and kind regards.

Oakwood Hotel & Residence Surabaya



Tyar Rahmawati
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