

PT. NUSA TRIUTAMA

SUPPLIER OF MEDICAL - HOSPITAL - LABORATORY EQUIPMENT & CHEMICAL

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Nomor : Q-0681/NTU/VII/2022

Surabaya, 7 Juli 2022

Perihal : Penawaran Afinion 2 Analyzer Merk Abbott

Kepada Yth.

RS Mata Undaan

Jl. Undaan Kulon No. 19

Peneleh, Kec. Genteng, Kota Surabaya

Jawa Timur

Dengan hormat,

Bersama ini kami PT Nusa Triutama mengajukan penawaran Kerjasama Operasional (KSO) alat 1 Unit Afinion 2 Analyzer Merk Abbott yang digunakan untuk pemeriksaan HbA1c.

Ikatan Kerja Sama/ Kontrak Reagent :

- Selama masa peminjaman alat tetap menjadi milik PT Nusa Triutama
- Target pembelian minimal 4 box per Bulan
- Masa Kontrak selama 4 Tahun
- Harga Reagent sebagai berikut :

HARGA KSO AFINION

| KATALOG | NAMA BARANG | SATUAN | HARGA | Cost Per Test |
|---------|------------------------------------|--------|-----------|---------------|
| 1116795 | AFINION HBA1C, 15 TESTS, EUR | KIT | 1,100,000 | 73,333 |
| 1116787 | AFINION CRP, 15 TESTS, EUR | KIT | 850,000 | 56,667 |
| 1116781 | AFINION ACR, 15 TESTS, EUR | KIT | 1,800,000 | 120,000 |
| 1116801 | AFINION LIPID PANEL, 15 TESTS, EUR | KIT | 3,300,000 | 220,000 |

Kondisi Penawaran :

- Harga Netto, belum termasuk PPN 11%
- Masa berlaku 30 hari
- Harga akan ditinjau kembali tiap tahun dan dapat berubah bila terjadi perubahan harga dari Abbott, dan perubahan moneter yang berpengaruh pada perhitungan harga jual barang import di Indonesia

Kami berharap penawaran yang kami kirimkan ini dapat memenuhi kebutuhan reagent di RS Mata Undaan, apabila ada hal-hal yang kurang jelas, silakan menghubungi kami, dan dengan senang hati kami akan membantu.

Demikian penawaran yang dapat kami sampaikan. Atas perhatian dan kerjasama yang baik kami ucapkan terima kasih.

Hormat kami,


PT. NUSA TRIUTAMA
SURABAYA

Nanik Sulistyaningsih
Direktur



Make Every Minute Count

AFINION™ Lipid Panel

People who have cardiovascular disease (CVD) or who are at high cardiovascular risk need early detection and management using counseling and medicines as appropriate. For immediate follow-up, the Afinion™ Lipid Panel test provides a full lipid panel that may be used in the diagnosis and treatment of lipid disorders: total cholesterol (Chol), high density lipoprotein (HDL) cholesterol, low density lipoprotein (LDL) cholesterol, triglycerides (Trig), non-HDL and Chol/HDL ratio.



HIGHLY ACCURATE RESULTS IN 7-8 MINUTES



WHOLE BLOOD, SERUM OR PLASMA

- ✓ 7-8-MINUTE TEST TIME
- ✓ 15 µL SAMPLE VOLUME
- ✓ WHOLE BLOOD, SERUM AND PLASMA SAMPLE MATERIAL
- ✓ HIGHLY ACCURATE AT THE POINT OF CARE
- ✓ TRACEABLE TO CRMLN (CHOLESTEROL REFERENCE METHOD LABORATORY NETWORK)

TRIG
155 mg/dL

HDL
55 mg/dL

CHOL
205 mg/dL



AFINION™ LIPID PANEL TEST CARTRIDGE



Make Every Minute Count

AFINION™ CRP

Afinion™ CRP is a rapid *in vitro* diagnostic test for the quantitative determination of C-reactive protein (CRP), helping reduce diagnostic uncertainty and guiding antibiotic decision-making during your patient's visit!

• 130.3 mg/L

• 6.8 mg/L



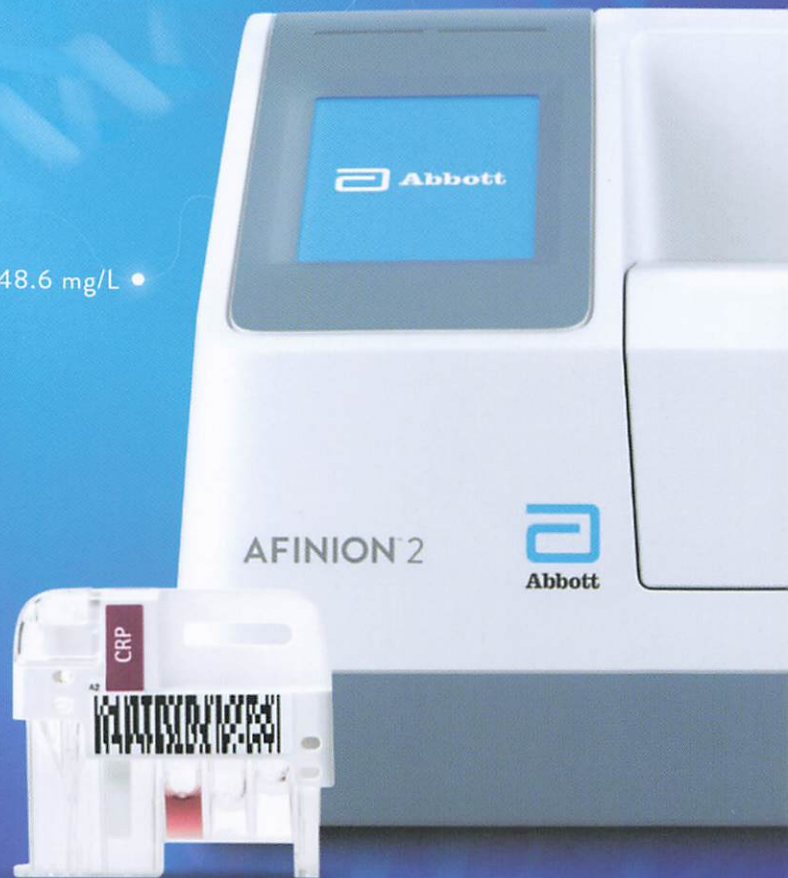
HIGHLY
ACCURATE
RESULTS IN
3-4 MINUTES



WHOLE BLOOD,
SERUM OR
PLASMA

48.6 mg/L •

- ✓ 3-4-MINUTE TEST TIME
- ✓ NO INTERFERENCE FROM COMMON ANTIBIOTICS AND PAINKILLERS²
- ✓ HIGHLY ACCURATE RESULTS
- ✓ 2.5 µL SAMPLE VOLUME
- ✓ 5-200 mg/L WHOLE BLOOD MEASURING RANGE
- ✓ NO USER CALIBRATION NECESSARY



AFINION™ CRP TEST CARTRIDGE

AFINION™ ACR

CHRONIC KIDNEY DISEASE

Chronic kidney disease (CKD) is a major and growing health burden. One in three Europeans is at an increased risk of developing CKD. As many as one in 10 already has impaired kidney function severe enough to affect their health status.¹

Kidney disease is one of the most serious complications of diabetes. The earliest sign is increased excretion of albumin in urine (albuminuria).² The Afinion™ ACR is a point-of-care test for the quantitative determination of albumin, creatinine and ACR in human urine during the patient's consultation.

DIABETES AND CARDIOVASCULAR DISEASE

In all patients with diabetes, cardiovascular risk factors should be assessed at least annually. These risk factors include dyslipidaemia, hypertension, smoking, a family history of premature coronary disease and the presence of albuminuria.³ Testing ACR and lipid panel therefore plays a vital part in diabetes management.

IDF AND ADA TESTING RECOMMENDATIONS^{2,3}

The International Diabetes Federation (IDF) and the American Diabetes Association (ADA) recommend performing an annual test to assess urine albumin excretion. An ACR test is preferred.

- Type 1 patients with diabetes duration of ≥ 5 years
- In all patients with type 2 diabetes regardless of treatment

Patients with urinary albumin > 3 mg/mmol creatinine should be monitored twice annually to guide therapy.

REFERENCE RANGE²⁻⁴

| CATEGORY | SPOT COLLECTION ACR | |
|----------------------------|---------------------|-----------|
| | mg/g | mg/mmol |
| NORMAL TO MILDLY INCREASED | < 30 | < 3 |
| MODERATELY INCREASED | 30–299 | 3–29 |
| SEVERELY INCREASED | ≥ 300 | ≥ 30 |

| PRODUCT NAME | PRODUCT CODE |
|----------------------|--------------|
| AFINION™ HbA1c | 1116795 |
| AFINION™ ACR | 1116781 |
| AFINION™ 2 ANALYSER | 1116770 |
| AFINION™ CRP | 1116787 - |
| AFINION™ LIPID PANEL | 1116801 |

3-STEP PROCEDURE

- 1 Collect the sample with the integrated sampling device.



- 2 Place the sampling device back in the test cartridge.



- 3 Place the test cartridge in the analyser and close the lid. The processing starts automatically.



1. European Kidney Health Alliance. Recommendations for Sustainable Kidney Care. August 2015. <http://ekha.eu/wp-content/uploads/2016/01/EKHA-Recs-for-Sustainable-Kidney-Care-25.08.2015.pdf>. Accessed October 20, 2016.

2. American Diabetes Association. *Diabetes Care*. 2020;43(Suppl. 1):S135–S151.

3. IDF Clinical Practice Recommendations for managing Type 2 Diabetes in Primary Care - 2017. ISBN: 978-2-930229-85-0.

4. Kidney Disease: Improving Global Outcomes. *Kidney Int Suppl*. 2013;3:1-150.